



Top-Tier Legal Services in Georgia

White & Case LLP is a leading global law firm with a network of 36 offices worldwide. Our experience in the international arena is unmatched, particularly in emerging markets.

Our lawyers negotiate, structure and execute complex multijurisdictional transactions, offer tax and regulatory advice, and represent clients in all stages of litigation and arbitration worldwide.

We have advised Georgian and international clients on some of the most significant projects in Georgia to date, including in the infrastructure, finance, real estate, construction and energy sectors.

Our experience in advising major financial institutions, corporations and sovereigns, and our familiarity with the legal issues specific to Georgia and the region, mean

that we are well-placed to work with leading Georgian corporations and corporations doing business in Georgia.

We pride ourselves on our ability to give a rapid real-time response from anywhere within our global network. Our lawyers work together regularly and share knowledge, best practices and business contacts.

Our Experience in Georgia

Bank Finance

- **AES Telasi.** Representing International Finance Corporation (IFC) and the European Bank for Reconstruction and Development (EBRD) on the financing of the power distribution system in Georgia.
- **Gas Facility.** Representing a major Austrian bank on a US\$10 million financing facility to be provided to the Georgian Ministry of Fuel and Energy for the purchase of gas.
- **Georgian Equity Investment.** Advising a major international government-sponsored investment bank in relation to an equity investment in a Georgian bank.
- **Financing for power plants.** Assisting Czech Export Bank in connection with financing of the acquisition by Energo-Pro of six hydro-power plants and two distribution companies in Georgia.
- **Netherlands Development Finance Company (FMO).** Representing FMO on an unsecured syndicated US\$10 million term facility to Pro-Credit Bank Georgia.
- **Trade Facilitation Program.** Representing EBRD in connection with its trade facilitation program in Georgia.
- **Bank Republic.** Advising IFC on a guarantee issued by Société Générale securing a loan granted by IFC to Bank Republic (a Georgian Bank), controlled by Société Générale.
- **Caucasus Energy Efficiency Program.** Representation of EBRD in connection with a bank-to bank loan to a joint stock company in relation to EBRD's Caucasus Energy Efficiency Program.

Capital Markets

- **Georgian PSA.** Advising on a private placement share offering in which the principal business of the company was production sharing contracts in Georgia.
- **Merrill Lynch.** Advising on the issue of US\$200 million nine percent LPNs due 2012 issued by BG Finance B.V., on a limited-recourse basis, for the sole purpose of funding a loan to the Bank of Georgia. This was the first bond issue for the country.

Dispute Resolution

- **Government of Georgia.** Advising the Republic of Georgia on several matters relating to foreign investment and bilateral investment treaties.
- Assisting investors and sovereign governments at **every stage of complex dispute resolution proceedings**, including enforcement of awards.
- **Unmatched experience in disputes** before the International Centre for Settlement of Investment Disputes (ICSID), International Chamber of Commerce (ICC) and all major arbitral institutions, as well as in ad hoc arbitrations.

Corporate/M&A

- **TBC Bank.** Advising Soros TBC Holdings, Inc. on the purchase of 25 percent equity interest in TBC Bank.
- **Corporate issues.** Advising several European companies on corporate issues.

Energy, Infrastructure and Project Finance

- **Caspian Pipeline.** Representing an international oil and gas company in their development of a natural gas pipeline running from the Caspian Sea through Azerbaijan and Georgia into Turkey.
- **Batumi-Kobuleti Highway.** Advising Ural Engineering, a Turkish construction company, on a construction agreement for the Batumi-Kobuleti Highway.

Real Estate

- **Hotel property in Tbilisi.** Advising Tippin Corporation on the acquisition of an historic property in Tbilisi to be developed into a hotel in cooperation with Kempinski.

International Trade

- An **interdisciplinary full-service global trade practice**, ready to assist with trade dispute resolution, customs compliance, import licensing, trade remedies (including anti-dumping, countervailing duty and safeguards), export controls and sanctions, intellectual property rights and technical analyses of developments in international economic areas.
- **One of the world's largest and most active practices in the law of the World Trade Organization (WTO).** In 2006 and 2007, advised the Government of Kazakhstan on a wide range of trade policy issues arising in its negotiations for accession to the WTO.

Pro Bono

- **FINCA.** Providing nonprofit micro-credit organization, FINCA, with general operational advice in relation to setting up local representative offices in Georgia, Kyrgyzstan, Armenia and Azerbaijan.

An Independent View



Ranked in the **top tier for Global Banking and Finance.**

—*Chambers Global* (2008)

International Arbitration Team of the Year

—*Chambers USA* (2007)

Project Finance Law Firm of the Year

—*Who's Who Legal* (2007)

"White & Case is a **dominant force** in the major markets of Europe, North America and Asia. Synonymous with excellence, White & Case is **truly a global player.**"

—*PLC Which Lawyer?* (2006) *Yearbook*

Business Services Sector Law Firm of the Year

—*Financial Times* (2007)

Infrastructure Team of the Year

—*The Lawyer* (2005)

Ranked in the **Top 10 law firms in Europe** for completed **M&A deals** in first half 2007.

—*Mergermarket.* (2007)

"Commands respect from clients for its performance in both **domestic and cross border real estate transactions.**"

—*Chambers Global* (2007)

"White & Case has a great **emerging markets** practice."

—*IFLR 1000* (2007)

"Highly active in the CEE and CIS region, where White & Case has specialist expertise in the **financial services sector** and a particular forte for **regulatory capital offerings.**"

—*Chambers Global* (2008)

Commended for its "excellent attitude and proven track record" as key factors in its ongoing ability to attract major clients, including **international real estate funds and financial institutions.**

—*Chambers Global* (2006)

"An outright success..."

—*Financial Times Innovative Lawyers Report* (2007)

"...the kind of service that clients require: no frills, no fuss, no clamor for recognition, just **dedication to their clients.**"

—*Chambers Global* (2006)

"White & Case remains a venue of choice to execute a broad array of **capital markets transactions in the emerging markets...**"

—*Chambers UK* (2007)

"...the **natural choice for importers and exporters** exploring traditional and more exotic markets worldwide."

—*Chambers Global* (2008)

"The combination of a fine banking pedigree and tentacles across the world makes this global law firm a compelling choice for **high-end cross-border financings.**"

—*Chambers Global* (2008)

"White & Case's **litigation teams 'considerably out-lawyer the other side,'** and are noted for their 'preparation, attention to detail and deep involvement.'"

—*Benchmark* (2008)

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