



EU-Georgia Business Council

(EUGBC)



EUGBC aims to:

Encourage investment and trade between Georgia and Europe, as well as other foreign countries

WHERE WE STAND

- We are non-profit business support organisation with more than 100 Member companies

Including six Core Members



WHERE WE STAND

Our companies - small, medium and large size enterprises involved in a wide range of economic activities, including energy, food processing, tourism, financial services, audit, legal, telecommunications, cosmetics, construction, information technology, transport, logistics, engineering etc.

[Please see on our website ↴](#)

LOOKING FOR PARTNER IN GEORGIA?

Cooperation proposals of EUGBC member companies by sectors

WHERE WE STAND

- EUGBC is a member of Investors Council chaired by the Prime Minister of Georgia, which has been established in May 2015 with the support of EBRD.





What we offer



What we offer

To corporate and affiliated members

Once you join as member, your entity will automatically be included in EUGBC mailing list and will receive all information on our services, as well as invitations to take part EUGBC activities. Our Services include:

- *Advocating your company's fare interests through various means*
- *Assistance in finding potential partners*
- *Regular meetings and dialogue with the representatives of the Government of Georgia*
- *Promoting company among the other activities, by organizing Site Visit in your company*
- *Participation in Business Forums/B2B platforms in Georgia, as well as in EU Member States*
- *Placing article about your company in the annual Magazine "EUGBC Business Line"*
- *Regular meetings and dialogue with the diplomatic corps accredited in Georgia*
- *Assistance of foreign diplomatic services / embassies of Georgia abroad*
- *Invitation to EUGBC branded events in Tbilisi or in foreign countries, including business conferences, forums and round tables*
- *Regular updates on the projects and activities of EUGBC*
- *Participation in EUGBC thematic committees/DCFTA working Group meetings*

We offer the following additional benefits

To core members

- *Taking part at the Board of Directors meetings*
- *Participation in official meetings in Brussels*
- *Participate at the panel discussions on high level Conferences planned in Tbilisi or abroad*
- *Placing company logo on EUGBC letterhead, as well as on the special place on website*
- *Placing banner of the company during business forums at visible place in the hall.*
- *Special place allocated in the magazine “EUGBC Business Line”*
- *To organize meeting with state officials, senior diplomats for the subject on high importance*
- *Assistance of foreign diplomatic services / embassies of Georgia abroad*
- *To approach stakeholders with EUGBC letter on concrete subject which needs to be addressed*
- *Possibility to use EUGBC office for the company’s important meetings*

How to become a member

Step 1

Fill the application form

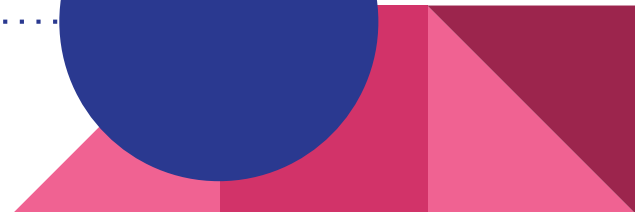
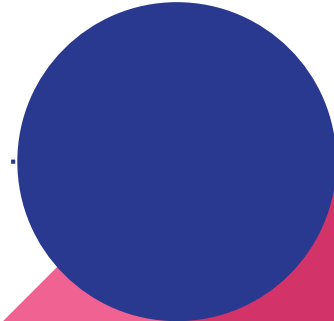
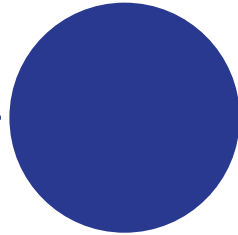
[Download](http://www.eugbc.net) → www.eugbc.net

Step 2

Approval by EUGBC
Board of Directors

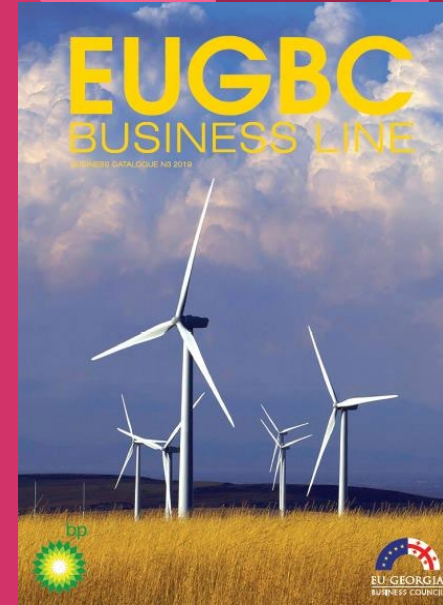
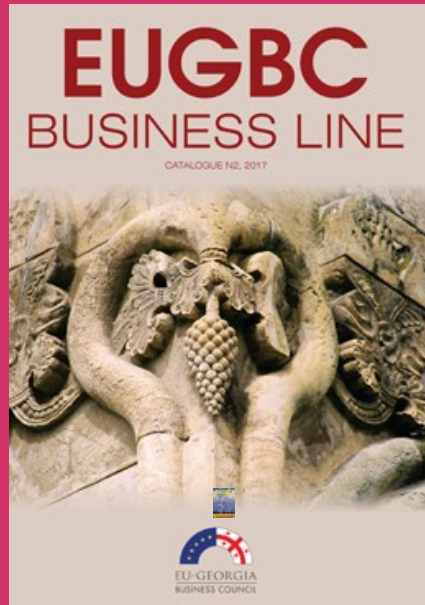
Step 3

We add information /
logo / visuals of our
new member on EUGBC
website and social page



Through our Site Visit format, we introduce our new company to the member companies and organizations, as well as, to the representatives of media and Diplomatic corps of foreign countries in Georgia.



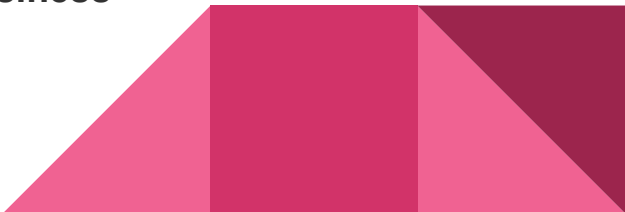


- ❖ Our annual business catalogue, EUGBC Business Line is focused on our new member companies, advertising their services and benefits.

The magazine covers the spread area of Hotel Chains, Business Companies, Organisations, Government Bodies and Diplomatic Missions in Georgia.

As well as, Georgian Embassies in EU countries.

Milestones *2018-2020*



Round Table “Georgia’s Economic development perspectives and necessary reforms in 2020-2024”



On 24th of September EU-Georgia Business Council organized a meeting – Round Table “Georgia’s Economic development perspectives and necessary reforms in 2020-2024”.

Leaders and representatives of leading political parties in Georgia took part in the meeting, as well as Heads of Diplomatic Missions accredited in Georgia, Economic Attaches, Business Associations and Business Sector representatives, economic experts and journalists were invited at the Round table.

Leaders of the invited political parties at the round table had the opportunity to present their views on the existing prospects and the necessary reforms.

After the presentations, the meeting continued in Q&A mode.

Dialogue with Business – Business development prospects and ways to overcome the crisis

The meeting was organized by EUGBC On July 16, 2020 and featured Deputy Minister of Economy and Sustainable Development of Georgia, *Genadi Arveladze*; Deputy Minister of Finance of Georgia, *Zurab Dzelashvili*; Head of Labor Inspection Department at Ministry of Health, *Beka Peradze*; Director of Agency “Enterprise Georgia”, *Mikheil Khidureli*, as well as representatives and top management of EUGBC member companies and partner Business Associations.



Following issues were discussed: updated programs by the Government of Georgia to support business, new challenges faced by business sector due to COVID19 pandemic, necessary activities/additional steps in order to minimize the losses and recover the economy; monitoring implementation of recommendations given by the Ministry of Labor and Health of Georgia; new prospects of business development.

Georgia – Azerbaijan Business Forum

Georgia-Azerbaijan Business Forum was organized by EU-Georgia Business Council, on 6th of March in Tbilisi.

General partners of the event were BP, SOCAR Energy Georgia, Pasha Bank, and partners – Kulevi Oil Terminal, Embawood, Hualing Kutaisi Free Industrial Zone and Luca Polare.

Ekaterine Mikabadze - *First Deputy Minister of Economy and Sustainable Development of Georgia* participate in the business forum, as well as *Ambassador of Azerbaijan to Georgia – Dursun Hasanov; BP Head of Country – Ann Davies, General Director of Socar Energy Georgia – Mahir Mamedov, Group CEO Caspian European Club/Caspian Energy – Telman Aliyev, Members of the Board of Directors, CRO of Pasha Bank Georgia – Asaf Huseynov, Chairman of “AZEBI” – Nariman Gurbanov, also - representatives of Georgian-Azeri business companies from various sectors namely Energy, Oil and Gas, Banks, Investment Partners, Free industrial zones, Transport and Logistics, Food&Beverages, Industrial products&Construction, Legal Services&Consulting, Tourism&Hospitality, Medicine&Insurance, etc.*





A Memorandum of Cooperation



Within the framework of the forum, a Memorandum of Cooperation was signed between “EU-Georgia Business Council” (EUGBC) and Azerbaijani Businessmen’s Association (AZEBI).





The forum featured presentations by Georgian and Azerbaijani companies, who also presented specific investment projects that could be implemented jointly.

It should be emphasized that “EU-Georgia Business Council” in cooperation with Georgian and Azerbaijani partners, plans to hold the aforementioned forum annually, and it is scheduled to take place in Baku in 2021.



The main purpose of bilateral business forums is to promote the development of bilateral economic cooperation between Georgia and Azerbaijan.

Conference “Black Sea – Georgia’s Opportunities & Challenges”

- Among the participants of the conference were representatives of the *Diplomatic Corps, EBRDCountry Manager, Experts and Top Management of the seaports of Georgia*
- The speeches were given from the ambassadors of the Black Sea region countries *Romania, Turkey and Ukraine, EBRD country manager, experts and sea port top management*.
- It should be noted that this kind of conference is first ever held in Tbilisi recently and carries an informative character. It aimed to discuss Georgia’s perspectives and challenges to become a regional logistical and transport corridor under the current competitive circumstances.
- Facing the existing political challenges nowadays (meaning Georgian-Russian tense political relations) Black sea is considered to be the guarantee of countries independence and economic development.
- “EU-Georgian Business Council” expressed readiness to make conference an annual event.





Georgian Hungarian Business Round Table

On October 16, 2019, *EU-Georgia Business Council* organized the Georgian Hungarian Business Round Table on the occasion of the Business Delegation of the Chamber of Commerce and Industry of Nógrád County.

The event was held at Courtyard Marriott Hotel.

Hungarian business delegation included the president, secretary and board members of the Chamber, who also represented independent companies from the following economic sectors:

- *building industry*
- *catering industry*
- *trade of manufactured goods*
- *tourism*
- *packaging technology*
- *packaging machinery*
- *mechanical engineering*
- *crafts*
- *textile industry*
- *occupational health care and environmental protection*



Regional Business Forum was held in Bratislava with the participation of Georgian Business Sector

On June 14, 2019 EU-Georgia Business Council organized Regional Business Forum in Bratislava, titled “Doing Business in Georgia”. General Partners of the event were companies “Gino Holding” and “Polymer 1” and partner was “ Hualing Kutaisi Free Industrial Zone”.





Representatives of more than 80 Slovak, Austrian, Polish, Czech and Georgian companies participated in the business forum, mainly from the following sectors – Free Industrial Zone, Banks, Transport Transportation and Logistics, Construction, Energy, Tourism, Agriculture and Business Consulting.

The forum was followed by the economic photo exhibition and B2B meetings, in order to discuss future cooperation between the interested companies.

EUGBC organized the following Business Forum in cooperation with Ministry of Foreign Affairs of Georgia, Georgian Embassies in Slovakia and Austria, Slovak Chamber of Commerce, Georgian Chamber of Commerce and Industry (GCCCI) and with the Agency “Enterprise in Georgia”.



EU-Georgia Business Council organized the next in turn meeting between EU Commissioner for Trade, Ms. Cecilia Malmström with Businesses on March 19, 2019





The meeting was attended by more than 130 participants representing Business sector, Business Support Organizations, as well as Diplomatic Corps accredited in Georgia. Founders of successful and export-oriented Georgian companies spoke about perspectives and challenges for entering the EU Market.

The Head of the Regional Representation of the European Investment Bank in South Caucasus, Mr. Maciej Czura, presented technical tools supported by the European Bank for the purpose of strengthening the private sector through effective financing. After the presentations the meeting continued in Q&A mode.



**EUGBC organized first large scale meeting
between Georgian Ambassadors and Business
Sector on December 19, 2018**

The meeting was attended by the representatives of the EU-Georgia Business Council's member and partner companies from various business sectors. Georgian diplomats and businessmen discussed prospects of increasing export and developing of trade-economic cooperation with foreign partners. The event was attended by more than 70 diplomats and over 80 businessmen.



Polish-Georgian Business Forum in Warsaw



On July 12, EU-Georgia Business Council (EUGBC) in close cooperation with the Ministry of Foreign Affairs of Georgia and Embassy of Georgia to the Republic of Poland, organized Polish -Georgian Business Forum in Warsaw, Poland. General Partner of the event was IBC Corporate Solutions.

More than 100 Georgian and Polish companies participated in the business conference. Panel sessions were followed by (B2B) meetings, where Georgian food and beverage manufacturer, construction, tourism, consulting and logistics companies met with potential partners face-to-face.





RENEWABLE ENERGY DEVELOPMENT – THE WAY FOR SECURING ENERGY INDEPENDENCE

Conference in Tbilisi, 24 April, 2018

Representatives of about 80 local and foreign companies, as well as, representatives of the relevant Governmental Bodies, experts and diplomats participated in the conference. During the working session, attendees discussed prospects of Renewable Energy in Georgia, including wind, solar and hydro power development. EUGBC member and partner energy companies presented its ongoing and future specific energy projects in Georgia.



Conference in Tbilisi March, 2018

- EU-Georgia Business Council, within the framework of cooperation with the Supreme Court of Georgia, held a conference “Business disputes and Court Practice”.
- **The conference format, where over 30 representatives from the Judicial Authority and more than 90 representatives of Business Sector met each other, was held for the first time in Georgia.**
- The EU-Georgia Business Council, in agreement with the Supreme Court, intends to provide the annual format of the conference format, which will significantly facilitate the solution of problematic issues.

Business Disputes and Court Practice

[Click here for full info](#) ←





We propose to consider 2 possibilities of membership:

- **To become Corporate Member**
(annual fee 1 000 EUR)
- **To become Core Member**
(annual fee 3 000 EUR)



We hope that new chapter
will be opened in our
relationship through joining
EUGBC !

Please do not hesitate to contact us:

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