



EU-GEORGIA
BUSINESS COUNCIL



**CATALOGUE OF BUSINESS COOPERATION PROFILES
OF COMPANIES BY SECTORS
OPERATING IN GEORGIA**

January, 2020

www.eugbc.net

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EU-Georgia Business Council (EUGBC)

EU-Georgia Business Council (EUGBC) is a non-profit association founded by European and Georgian companies, for a very clear objective to encourage investment and trade between Georgia and international markets as well as to facilitate direct contact between our member companies and potential partners, high level representatives of the Government of Georgia and foreign diplomatic missions accredited in Georgia (Business Council Unites more than 80 Foreign and Georgian companies).

The Council assists and advises its members as well as potential partners on all questions relating to setting up and doing business in Georgia, through building business links, solving market access difficulties and overcoming regulatory obstacles. EUGBC also provides its members with information on investment related regulations and can assist with liaison between the Government of Georgia, EU Institutions and EU Member States.

One of the primary goals of EUGBC is to support business development and to foster business-to-business ties in Georgia as well as between Georgia and the EU. There are various ways through which EUGBC pursues and plans to further uphold the achievement of these objectives.

For the purposes to encourage investment and trade between Georgia and International markets, as well as to facilitate direct contacts between EUGBC member companies and potential partners in Europe and around the world, the present Catalogue was created, which includes Business Cooperation Profiles of companies by sectors operating in Georgia, This database is also available at <http://eugbc.net/by-sectors/>

The Catalogue will serve as a guideline for Foreign and Georgian Diplomatic Missions, as well as Business Support Associations (BSOs) and private companies from all over the world in order to find potential partners in Georgia. In case of interest of any foreign company to start activities in Georgia, EUGBC team would be happy to assist in finding potential partners.

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BP Europa SE



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Company profile

From the deep sea to the desert, from rigs to fuel retail sites and research centers, BP delivers light, heat, and mobility solutions for a changing world. BP tracks, trades and delivers the world's energy in real time, at a scale that only a few organizations on earth can achieve.

BP is a global energy business, involved in every aspect of the complex energy system that drives our world. Almost 75,000 BP people work day and night to serve millions of energy customers. Thanks to its reach and incredible human resources, BP is one of only a very few companies equipped to deliver light, heat and mobility on a global scale.

BP operates in more than 70 countries worldwide. The company finds and produces oil and gas on land and offshore. BP moves energy around the globe. It manufactures and markets fuels and raw materials used in thousands of everyday products, from mobile phones to food packaging.



BP Exploration (Caspian Sea) Limited Georgia



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Company profile

BP in Georgia has evolved from a few pioneers during its early days in 1996, to a peak workforce of 6,000 employees during BTC and SCP construction, to today's steady-state operational workforce more than 500 employees.

In Georgia, we operate the Baku-Tbilisi-Ceyhan oil pipeline (BTC) and South Caucasus gas pipeline (SCP) on behalf of two international consortia of energy companies and investors. These facilities are now in their seventh full-year of operation. The BTC and SCP pipelines run side by side for 248 kilometres within Georgia, with two BTC pump stations, gas offtake pressure reduction and metering facilities on SCP. There are a total of 16 block valves and 11 check valves on BTC, and six block valves on SCP.

We also operate the Western Route Export Pipeline (WREP) and Supsa terminal on behalf of an international consortium of energy companies. Three hundred and seventy three kilometres of WREP lies within Georgia, with 27 block valves, four check valves and one check/block valve. It carries oil from the Caspian Sea via the Sangachal terminal in Azerbaijan to the Supsa oil terminal on the Georgia Black Sea coast.



TOTAL



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Company profile

Total is the world's fourth-largest oil and gas company, as well as a major integrated player in the global solar industry. Backed by nearly a century of history we discover, produce, transform, market and distribute energy in a variety of forms, to serve the end customer. The company is committed to energy that is safer, cleaner, more efficient, more innovative and accessible to as many people as possible.

With operations in more than 130 countries, our 98,000 employees discover, produce, process, sell and market energy in a variety of forms, all the way to end-customers.

Cooperation proposal

We operate in all parts of the oil and gas value chain, as well as in low-carbon energies. Our success is based on:

- The very fast growth we are achieving in oil and natural gas production (+20% of growth between 2014 and 2017): we started 5 major projects in 2017 and 9 are planned in 2018, integrating Maersk Oil Q1 2018.
- Our Downstream businesses (Refining & Chemicals and Marketing & Services), which generate around \$7 billion of cash flow per year and show little sensitivity to movements in oil prices.
- Our strong position as second largest global Liquefied Natural Gas player.
- Our development into renewable power market.

This business model enables us to:

- Give you visibility on shareholder return over the period 2018-2020, with a 10% dividend growth forecast.
- Offer you a dividend yield of 5.5% per year on average over the last 10 years.
- Maintain a solid financial position (ending the year 2017 with a 15.1% gearing - net-debt-to-capital ratio).
- Continue investing in our future growth (15-17 G\$ of investment peryear).



Infinite Energy



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Company profile

Imereti Wind Farm is located in the region in Georgia situated along the middle and upper reaches of the Rioni river. The terrain is of hilly character, ranging from low to moderate complexity. Wind turbines located on two plato which altitude varies between 940 and 1140 meters above sea level.

420+ megawatts wind farm project in Imereti region, country of Georgia with more than 1.5 bln. kWh power output each year.

Infinite Energy LLC is Specific Purpose Entity (SPE) jointly owned by Austrian Ivicom Holding GmbH having record in the development of several wind projects worldwide and Georgian Consulteam Ltd. having reasonable exposure to renewable energy. Infinite Energy proposes a wind farm project Imereti, inside the Imereti region, Georgia.

Tbilisi based special purpose company Infinite Energy has signed Memorandum of Understanding /MoU/ with Ministry of Energy in Nov. 2015. Since that time, we are measuring wind with top class equipment and proactively investigate environment impact components, including birds, bats and wild nature monitoring, noise and shadow studies.

Cooperation proposal

According to the Main Directions of the State Policy in Energy Sector of Georgia, utilization of renewable energy sources should be one of the state policy priorities and be developed by means of domestic and foreign investments. The Company is therefore presenting the commercially and technically viable project as part of further development of renewables in Georgia.



AE Solar



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Company profile

AE Solar is one of the leading brands in the renewable energy industry, providing high-quality new energy products and services since 2003. The company is proud that in 2017 it have reached the number 3000 in successful installation and commissioning of solar projects. AE Solar GmbH was founded by Dr. Alexander Maier and his brothers Waldemar Maier and Victor Maier in Königsbrunn, Germany.

AE Solar focuses on the manufacturing of photovoltaic modules and selects only the highest quality materials and components. This, together with a world-leading automated production line enables the company to offer a high-quality product at competitive price. Its German engineers are engaged to supervise the production process, testing and ensure each module, from soldering to packaging, meets the highest world standards.

Cooperation proposal

AE Solar has been awarded SNEC Top 10 Highlights 2017, PV Magazine Top Innovation 2018 for Smart Shading Resistant Hot-Spot Free PV modules technology. We are the first company in the world manufacturing poly, mono, double glass modules with this technology.

The technology has been tested and proven by leading PV experts – Fraunhofer CSP institute. AE Solar photovoltaic modules operate safely and smoothly for at least 30 years with the product warranty of 12 years.



Andritz Hydro



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Company profile

Andritz is one of the worldwide leading supplier of electro mechanical equipment. The company's head office is located in Austria, and its production, service and sales representations represent more than 250 locations around the world

- Global achievements of the company:
- 175 years of experience in setting up turbines design for HPPs
- Worldwide installed and rehabilitated 31,600 turbines – total capacity of 430,000 MW.
- 120 years of experience in the production of electrical equipment
- Sharply improved indicators of individual turbine capacity (increased up to 800 MW)
- Number of employees – 25,800

The company ANDRITZ has been working in the hydropower sector for 70 years already in Georgia. In Georgia (Andritz brand) and modernized (not Andritz brand) turbines totally generate 675 MW electricity.

In 2013, the company opened its official representative office in Georgia. One of the largest projects in Georgia with the ANDRITZ engagement was the 108 MW Darial HPP that successfully operates today.

The company has installed total of 349 MW turbines in various projects in Georgia and the current projects are planned to install 350 MW turbines.

Cooperation proposal

Our services help achieve the highest equipment availability and optimum performance over the entire life -cycle of our products.

In addition to traditional maintenance, repair, troubleshooting, and spare parts, ANDRITZ specialists are available to inspect, audit, and recommend process improvements and upgrade opportunities. Specialized services for rebuilding and rehabilitating equipment extend and expand the economic return on asset investments.



Hereti Energy



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Company profile

The company is carrying out project works, for construction purposes, with the total capacity: on the river Kabali – 11.6 megawatt and on the river Nino Khevi – 1.99 Megawatt. HeretiEnergy is in the phase of ESEA working fulfillment. The company has signed a memorandum with government, on January 20, 2017 for the period of 10 years, with the guaranteed purchase.

Cooperation proposal

Heretienergy is interested in finding a business partner and project implementation.



Gross Energy Group



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Company profile

Company Gross Energy was established in 2007 and since 2009 it operates as Gross Energy Group LLC. Company management consists of successful business leaders, well-known engineers and lawyers. The team members are of standing reputation and have a long and successful experience in the fields of research, designing, construction, monitoring and management. The main activities of the company are engineering-consulting services, which envisage development of any project from conceptual stage till operation; the services include technical as well as legal support and provide full assistance during permitting and licensing stages. Company also provides hydrological, geodetic, geophysical, geological field surveys and offers clients relevant international standards. Considering current market demand, company has extended the services and it has successfully completed several wind farm projects; Company also plans to work on solar power. In addition, over the years company has accumulated considerable experience in environmental and social spheres, which led to further development of this sector and together with international team, Gross Energy Group offers its Clients services in Environmental and Social areas too. Gross Energy Group LLC is one of the leading companies in the local market and it plans to expand on international market.

Cooperation proposal

Main activities of the company are:

- Multipart evaluation of energy sector, assessment of further development and its influence on economic expansion, environmental and social spheres;
- Considering the systems of construction, management and financing, for separate sites as well as for the whole energy sector in order to identify the feasibility and duration of functioning of the sector;
- Preparing designing and normative documents - including technical, commercial, financial, ecological, organizational, social criteria and afterwards its adaptation to marketing conditions;
- Prepare and expertise the layout of emergency situations, conception of engineering-technical documentation;
- Engineering and consulting services, preparation of investment proposals and business-plans for construction of hydro-technical, hydro-energetic and water management sites;
- Social-economic and financial risk assessment and creation of insurance policy;
- Attracting financial sources for investments, cooperation with local and international financial and public institutions;
- Company envisions fulfillment of different projects in accordance with the state regulation in order to increase the company activity spheres.



Lukoil Georgia



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Company profile

Lukoil Georgia was launched in March, 2002. Since then, the company deliberately expanded its activities on consumer and corporate markets. Lukoil fuel is in line with the European standard, which is supplied from Bulgaria's modern oil refineries. The company pays great attention to determining investment and distribution policy. Except for fuel, Lukoil-Georgia carries out import of Lukoil motor oils. As a result of the planned investment and marketing activities of Lukoil-Georgia, Lukoil oils have become quite popular in both retail and corporate markets. Environmental and ecological security issues are important for Lukoil. The company thinks it's obligatory to maintain a healthy environment for future generations.

Cooperation proposal

Our goal is to provide Georgian market with high quality oil products and offer customers the best services. Our goal is to support the growth of economy, social stability and development in our country and take care of environmental issues.



BEST Elektrik Taahhüt ve Ticaret A.Ş.



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Company profile

BEST CONTRACTING focuses on establishing high and very-high voltage electric facilities, in this extent starting from its establishment BEST provides turnkey services of electric substations at varying voltage levels including 500kV, 400kV, 154kV, 132kV and 60kV to both domestic and overseas markets.

Our mission, with our parent company BEST TRANSFORMER, is to provide our services to our clients at the highest possible quality by meeting their specific demands and on-time. In order to accomplish this mission we are providing our electrical contracting services to the markets that we already exist, such as; Iraq, Algeria, Georgia, Kenya, Qatar, Morocco and similar international markets, on a continuous basis, without making any concessions to the working principles we have since our establishment.

Cooperation proposal

BEST TRANSFORMER is the largest independent transformer manufacturer in Turkey

- Power transformers & Distribution transformers (Oil and Dry Type);
- Special transformers (arc furnace, reactors and rectifiers, phase shifting);
- 310 MVA, the World's largest arc furnace transformer, manufactured by BEST;
- Up to 750 kV High Voltage Transformers;
- 1000 MVA BEST high level rating production
- One of the leading players in transformer markets throughout Turkey, MENA, CIS, Europe and Africa with products installed in 65 + countries and more than 50% of sales to export markets;
- Customers: T&D utilities, power plants and all types of industrial facilities;
- Excellent track record of customer reference and country accreditation (Turkey, Germany, UK, Saudi Arabia, UAE , Iraq, Turkmenistan, Algeria);
- Two manufacturing sites on 215,000 sq. open areas and 70,000 sq. closed area located in Balıkesir;
- Solid technical know-how and test capabilities: TS EN ISO/IEC 17025:2005 of Laboratory Accreditation certificate
- A large team of technically qualified personnel with total number of employees: 1,100 (including 160 engineers);
- Established in 1966, controlled by Yırcalı family since 1972
- Fully owned EPC subsidiary: BEST CONTRACTING (based in Ankara)



TBC BANK



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Company profile

TBC Bank Group PLC (TBC Bank) is the UK-incorporated parent company of JSC TBC Bank and its subsidiaries, which is the largest banking group in Georgia and has a clear ambition to be the best digital financial services company in the region. TBC Bank is number one banking group in Georgia by most key metrics, following the successful acquisition and merger with Bank Republic, including total banking assets, total loans and deposits which stood at 36.5%, 38.2% and 38.6% respectively as of 30 September 2017 according to data of National Bank of Georgia. We have strong operations across all major market segments in Georgia, serving more than 2.0 million customers in retail, MSME and corporate segments as of 30 September 2017.

We employ around 7,100 people across the entire distribution network, which features 159 branches (including TBC Kredit), 472 ATMs, 14,891 POS terminals and 2,641 cash-in terminals as of 30 September 2017, as well as a call centre and internet and mobile banking applications.

- Focus on Core Banking Activities
- Exemplary Multichannel Capabilities with Strong Focus on Digital
- Superior Customer Experience
- Strong Brand

Cooperation proposal

TBC Bank offers a wide range of banking products and services to its retail, corporate, SME and micro client.



Pasha Bank



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Company profile

PASHA Bank is a Baku-based financial institution operating in Azerbaijan, Georgia and Turkey, providing corporate and investment banking services to large and medium-sized enterprises.

We represent a regional bank, which is a part of PASHA Holding – a diversified investment group with interests in banking, insurance, property development, construction, tourism and other sectors. As of December 2016, the total assets of PASHA Holding are approximately USD 4 billion.

We have been operating in Georgia since 2013. As of December 2016, the Bank's total assets exceeded GEL 282 million. During our short time of operation in Georgia we have received positive feedback from our customers due to the high-quality service we provide and our exclusive business approach. We treat our clients and partners with hospitality and offer them our double attention with a focus on mutual prosperity. We make the interests of our clients the cornerstone of our corporate strategy, and aim to achieve new heights together, by contributing to the sustainable growth of each and every client.

Cooperation proposal

- Term Loans
- Credit Line
- Loans for Financial Institutions
- Syndicated Loans
- Term Deposits
- Demand Deposits
- Letters of Credit (LC)
- A Bank Guarantee
- Standby Letters of Credit
- A Documentary Collection
- Securities Services
- Currency Exchange Operations
- Derivatives



ProCredit Bank Georgia



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Company profile

ProCredit Bank Georgia, as a part of ProCredit Group, has been engaged in the banking business for more than 17 years in a responsible manner. Sharing German experience and modern European standards, ProCredit Bank offers its customers different banking services.

We have gone through many different stages of development while operating in Georgia and we are a reliable and stable financial partner of our customers. Our main goal is to finance small and medium businesses with long-term development plan. ProCredit Bank implemented Zone 24/7 and equipped it with the modern technologies in order to simplify the banking services for the customers. In the self-service areas the banking services are available for the clients at any time within twenty-four hours. Our clients also benefit from the ProCredit Group advantages and make international transfers with low fees in any country. Different view of banking services allows the bank to be innovator.

ProCredit Bank is a development-oriented full-service bank that conducts banking operations in a responsible manner. This approach entails complying with social, ethical and environmental standards. For these purposes, we implemented the environmental management system, eco products, and as a result, we are the first bank in Georgia to have been given the ISO certificate.

The only bank in Georgia that has the European experience and professionalism continues to offer its customers innovative, modern, fast and convenient banking services and strives to be reliable business partner for them.

Cooperation proposal

ProCredit Bank is interested in cooperation with Small and Medium enterprises.



Bank of Georgia



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Company profile

JSC Bank of Georgia is one of the leading Georgian banks with a market share of 33.0% (based on total assets), 32.0% (based on total loans) and 32.8% (based on client deposits) as at 31 March 2017. The Bank offers a broad range of retail banking, corporate banking and investment management services. As at 31 March 2017, Bank of Georgia served approximately 2.2 million client accounts through one of the largest distribution networks in Georgia.

In 2012, Bank of Georgia opened its Asset and Wealth Management Representative Office in Budapest, Hungary.

The primary objective of the Budapest Representative Office is the introduction of the Bank's products to the potential clients from Hungary and other Eastern European countries.

Cooperation proposal

Exim Bank allocation for Georgia projects – participation



Hualing Kutaisi FIZ



HUALING KUTAISI FREE INDUSTRIAL ZONE

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Company profile

Hualing Free Zone (Hualing FZ) is a tax-free multi-functional business park in Kutaisi, Georgia, which offers 100% exemption from the taxes on Income, Dividend, Import/Export, VAT and Property. FZ is owned by Hualing Group – one of the most prominent investors in Georgia with the investment portfolio of 600 mln. USD.

Advantages of Hualing Free Zone:

- Availability of ready-made buildings of various sizes for exceptional rental prices
- Cheapest registration and licenses. Various tangible and intangible services offered Free of Charge.
- Lowest tariffs on utilities in the region. (Electricity tariff is around 0.05 USD per KWH)
- Convenient location – 90 km from Port of Poti and 19 km from Kutaisi International Airport, 210 km from the Capital city Tbilisi.
- Non-regulated minimum wages.
- Opportunity to do international business through registered tax-free companies.

Cooperation proposal

Simple registration and operational procedures, low labor, facility and other operational costs, tax free environment, strategic location and favorable business climate are some of the favorable benefits that Hualing Free Zone offers to various local and international companies. We welcome SMEs and traders from various sectors that are seeking for business expansion through tax optimizations, alternative hubs for processing & trading in new and existing markets, to come and experience the unique support in smooth business establishment and operations.



Tbilisi Free Zone (TFZ)



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Company profile

Tbilisi Free Zone (TFZ) is the recently established Georgian Free Industrial Zone and the only one in the East part of the country, located in the capital city Tbilisi. BitFury Group, world's leading blockchain technology company, is the owner and developer of the property.

The mission of the Zone is to meet the business needs of tenants from around the world who seek to locate their businesses to a preferential tax regime zone in Georgia. The aim of the Company is to become the most sought-after tenancy destination within the region by combining tax-free environment with access to skilled labor force and low-cost electricity; as well as foster development of knowledge-driven industries by offering a wide range of solutions and services.

TFZ occupies on 170,000 m² of land, arbitrarily divided into 28 individual plots and enjoys direct access to the largest labor pool of Georgia, as well as immediate proximity the main cargo transportation highway, Tbilisi International Airport (30 km) and the city center (17 km). Its unique configuration gives the opportunity to merge several land plots without restricting access to the road and communications.

Cooperation proposal

TFZ is prepared to welcome companies from diverse fields of business including: technology, pharmaceutical, trading and services, light industrial manufacturing, logistics, warehousing and other. Company offers flexible tenancy terms from simple land lease to turn-key development solutions customized to individual client needs. Tbilisi Free Zone is a tenancy destination for international and local companies uniquely combining the benefits of the capital city location and a tax-free environment.



Poti Free Zone



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Company profile

The Poti Free Industrial Zone (Poti FIZ), the first in the region has been fully functional since 2011, and services businesses and investors from diverse segments.

Poti FIZ covers 300 hectares of land which is available for a range of industrial and logistics activities, from light manufacturing to heavy industries, including oil and gas, chemicals, steels, and commodity processing.

Being adjacent to Poti Sea Port, one of the busiest ports on the Black Sea, Poti FIZ also offers a range of logistics options with seamless access through our on-site rail facility to the regional and international rail and road networks.

Offering a range of advantages, a tax-free environment, and a simple business set-up process, Poti FIZ has become a sought-after facility in the region for both start-up and well-established businesses.

Cooperation proposal

1. A strategic manufacturing location with sea, rail and road connections to all locations in the Silk Road Corridor and within the Black Sea/ Caspian region.
2. Rapid, straightforward business start-up in a tax-free environment (full tax exception from corporate profit, dividend, property, import/export tax and VAT).
3. Cost-effective solutions with low labor, land and powercosts.
4. Significant logistics and supply chain advantages for traders and merchants:
 - Close-to-Market storage and distribution benefits.
 - Reduced inventory levels and costs.
 - Pricing stability, by avoiding market and currency peaks and troughs.
 - A secure environment for successful businessoperations.



Georgian International Holding “Kutaisi Free Zone”



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Company profile

Georgian International Holding was established in March 2009 and is a successful example of cooperation between Georgian and Egyptian Investors. GIH organizes and manages Kutaisi Free Industrial Zone that is focused on attracting international companies-tenants to carry out their export-oriented business activities in a tax-free zone.

Cooperation proposal

We welcome companies operating in various business sectors: technology, trade and services, light industry, logistics, warehouses, etc. Holding provides flexible lease terms and an individual approach to each tenant company.

Area Group



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Company Profile

Area Group is a Real Estate Services Company, founded in January 31, 2018, which provides outsourcing of strategic marketing services and sales team for developers. We help developers establish their own brand to the market, set up long-term marketing plan and calculations and effectively represent their own real estate to customers through a proper communication and professional sales team services.

Cooperation Proposal

Area Group is comprised of professional and expert team in the field of real estate services. We offer developers, owners of real estate and retail customers' highly-qualified services: strategic consultation, sales outsourcing, project marketing, branding, project management, research and evaluation.



Axis Group Ltd.



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Company profile

—Axis is one of the first development companies on Georgian real estate market and the initiator of various branches of construction and architecture. The company has introduced a novel approach to modern architecture, management and services. Axis has contributed to the economic development of Georgia by promoting new fields of business.

Cooperation proposal

- Company's interest is to establish business relationship with European investors for implement new projects in Georgia, with several development directions.
- Company wishes to export architectural experience and knowledge on EU market and take part in announced tenders.
- Build business relationship with European brokerage companies to introduce our product on EU market.



Gvinadze & Partners LLC



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Company profile

Gvinadze & Partners is a leading Georgian business law firm re-launched in 2010 after our separation from what used to be DLA Piper Gvinadze & Partners. With our predecessor law firms Georgian Consulting Group (GCG Law Office), Ernst & Young Legal (EY Law Georgia), Gvinadze & Partners LP and then most recently DLA Piper Gvinadze & Partners LP, we have a long and successful history of serving and promoting inward investment in Georgia, and are widely recognized as leaders in the Georgian legal services market. In this crucial post-independence period of Georgia's development, we have represented the lion's share of truly diverse international clientele, ranging from international NGOs and diplomatic missions to industrial giants, multilateral lending institutions and multi-billion oil and gas consortia. Our experience is equally diverse and all-inclusive, ranging from startup guidance and incorporation of numerous investment vehicles to representation in some of the most noteworthy and complicated projects of the region in the past two decades. We are equally well-known for our dispute resolution expertise, having acted in some of the highest profile disputes in the Georgian courts as well as in international arbitration, and having provided quality support to many cross-border arbitration and litigation matters involving Georgian law, including successful enforcement of a number of foreign arbitral awards in Georgia.

Cooperation proposal

Existing and potential investors seeking top quality Georgian legal support at an affordable cost.



Legal Services/Consulting/Auditing

BGI Advisory Services Georgia



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Web-page: www.bgi.ge

Company profile

BGI Legal is one of the largest full-service law firms in Georgia and our team prides itself on being its legal market leader over the last 20 years. Founding of BGI in 2005 followed Ernst & Young's global decision to exit from the legal services market. BGI is a successor to GCG Law Office (member of the Andersen Legal network at the time) and shares the legacy of EY Law Tbilisi.

Our experience as recognized market leaders puts us in a unique position to assist clients as we effectively synergize international experience with the peculiarities of local law practice. Our practice has evolved to encompass representation of clients in the most diverse sectors of economy and areas of activity. We have particularly strong transactional expertise, including contracts, negotiations and corporate structuring work in a variety of privatization, direct investment, secured lending and joint-venture projects in such areas as energy, oil & gas, environment, telecommunications, banking and financial services, transportation and infrastructure, real estate development and construction. Our key areas of expertise include Energy and Infrastructure, Banking, Project Finance, Capital Markets, Real Estate, Telecommunications, Media and Information Technologies, Intellectual Property Rights, M&A and Corporate Law. The firm also has a distinguished litigation and arbitration department, and provides support in numerous high-profile litigation matters as well as local and international arbitration proceedings. BGI attorneys have been involved in some of the most acclaimed and successful criminal representations in the recent history of Georgia. We represent major foreign investors and lending institutions, IFIs, real estate and infrastructure developers, national companies, joint ventures, diplomatic missions and international organizations.

BGI Legal is ranked as a top law firm in Georgia by all leading international legal directories, including Chambers Global, Chambers Europe, Legal 500 and IFLR1000 and our people have the longest uninterrupted tenure of being top ranked in Georgia among their peers.

Our practice offers unparalleled diversity and breadth in its ability to guide clients in the increasingly sophisticated environment of Georgia's fast-paced economic and legal development.

Cooperation proposal

Interested in Companies wishing to invest in Georgia, as well as, consulting firms.



Legal Services/Consulting/Auditing

Dentons Georgia LLC

The Dentons logo consists of the word "DENTONS" in white, uppercase, sans-serif font, centered within a dark blue arrow-shaped graphic pointing to the right.

Contact Information

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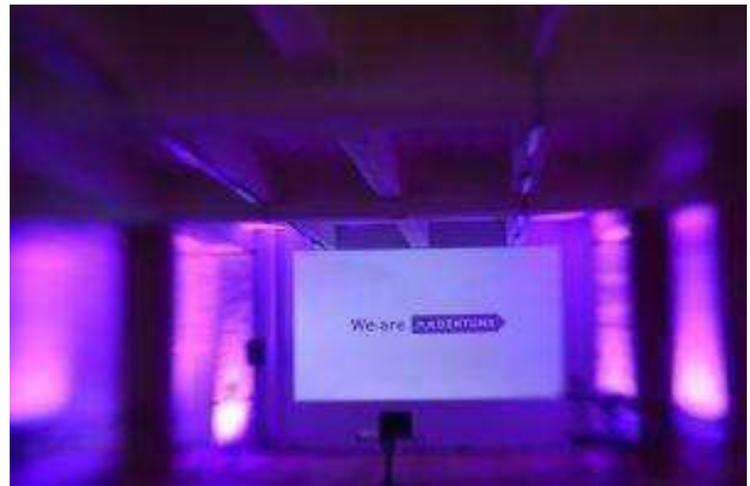
Company profile

Dentons is the world's first polycentric global law firm. Driven to provide clients a competitive edge, and connected to the communities where its clients want to do business, Dentons knows that understanding local cultures is crucial to successfully completing a deal, resolving a dispute or solving a business challenge. Now the world's largest law firm, Dentons' global team builds agile, tailored solutions to meet the local, national and global needs of private and public clients of any size in more than 140 locations serving 50-plus countries.

Dentons' Tbilisi office opened in May 2017. With a legacy dating back to 1996 the team is among the most experienced and respected on the Georgian market. Having worked on many of the most important M&A and real estate deals, financing transactions, energy and infrastructure projects, we offer you unique insights into the country's legal and business environment. We are a full service law firm in Georgia with key capabilities in Banking and Finance, Litigation and Dispute Resolution, Corporate, Intellectual Property, Energy and Infrastructure and PPP.

Cooperation proposal

Interested in Companies wishing to invest in Georgia



PriceWaterHouse



Contact Information

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Company profile

PricewaterhouseCoopers Global (PwC) is one of the world's most extensive networks of professional services firms. In its current form, the network of firms was established in 1998 through the merger of Price Waterhouse and Coopers & Lybrand, both of which were headquartered in London. PwC Global operates in 158 countries and employs more than 236,000 people. PwC helps organisations and individuals create the value they are looking for, by delivering quality in assurance, tax, legal and advisory services. Firm's clients range from the world's leading multinational companies to new and growing enterprises, from large family businesses and governments to NGOs, and private individuals. The company aims to create trust in society and solve important problems.

PricewaterhouseCoopers (PwC) Georgia has been serving clients in Georgia since 1996, and in September 2005 opened an office in Tbilisi. Over the past years, the Firm has made significant investments in the local economy and community and will continue to do so. Having started with 15 people, PwC Georgia now employs about 100 staff. PwC Georgia serves business organizations, government bodies and public associations bringing to them the benefit of 150 years of expertise, high end knowledge, and practical experience accumulated in PwC globally.

Cooperation proposal

PwC's service offerings are organized into these Lines of Service:

- Assurance
- Advisory
- Tax
- Legal

This full service line has allowed us to take on and successfully complete some of the largest and most technically challenging projects in Georgia to date.

Over the past few years, our practice has experienced strong growth in the Georgian market. Our client portfolio in Georgia includes banks, large multinational organizations, donor-funded projects and large Georgian enterprises. We strive to provide quality products and services, and respond to the complex business issues these companies face in the marketplace. Our continuous presence in the region has been possible as a result of our vision and commitment to the region.



BDO



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Company profile

BDO in Georgia, one of the leading audit and business advisory firms on Georgian market, is the member of international BDO network of professional accounting firms. With more than 80,000 people in 1591 offices worldwide, BDO is represented in 162 countries and territories. BDO is uniquely built to provide the absolute highest standards of service and a collaborative culture that values all of its relationships.

Our partners and staff of over 200, excellent specialists in their fields, work hard every day to understand our clients' businesses and markets. We are proactive and flexible to help our clients with the challenges they face. Our focus on growth and development, empowering our people through knowledge and exceptional relationships, a client base of successful businesses and individuals who trust us continually, demonstrate our strong standing on the market.

BDO's industry focus is part of who we are and how we serve our clients. We demonstrate our experience through knowledgeable professionals, relevant client work and participation in the industries we serve.

BDO invests heavily in service quality, resources and technology. We are proud of our service diversity, ability to adapt to the ever changing needs of business as well as the increasing pace of technological and digital transformations.

BDO is one of the 5 audit firms in Georgia to be awarded the top category in the quality assurance review by the regulatory body in the country - Service for Accounting, Reporting and Auditing Supervision.

Cooperation proposal

BDO's core service lines are:

- Audit & Assurance
- Tax
- Business Services and Outsourcing
- Financial Advisory
- Legal Advisory
- Technology Advisory
- Cyber Risk
- Business Trainings

We enjoy outstanding relationships with our clients by focusing on what is important to them, adopting a partnership-style approach, being responsible and reliable, keeping our promises and maintaining open and frank communication. Our approach to relationships allows us to partner with our clients and really get to know them and their organization.



Deloitte

Deloitte.

Contact Information

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Company profile

Deloitte began implementation of projects throughout Georgia in 1995 with an official office being established here in 2001. Deloitte Tbilisi is a member firm of Deloitte Touche Tohmatsu. In Georgia the company provides a broad range of services to the clients: audit and accounting, consulting (including IT), financial advisory, tax and legal services, project implementation. The firm's very talented and qualified staff, with experience in the local market provides international quality work in all these service lines.

Cooperation proposal

The company's goals and strategy are to build the premier professional services firm in Georgia, providing a full range of services to its national and international clients. Local and expatriate professionals work closely together on engagements, as mixed teams ensure the right balance of skills to provide premium client service. Through the projects we undertake in the Georgian market, Deloitte and the Deloitte Overseas Consulting teams has the largest presence of any of the big 4 organizations on the market at any given time.



EY Georgia LLC



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Company profile

EY is one of the largest professional services firms in the world and is one of the "Big Four" accounting firms.

EY operates as a network of member firms which are separate legal entities in individual countries. It has 250,000 employees in over 700 offices around 150 countries in the world.

Our clients include 82% of the Fortune Global 500 and 70% of the Forbes Global 2000. We also work with middle-market companies, helping them accelerate growth and achieve their market leadership aspirations. We're world leaders in recognizing and supporting entrepreneurs and help them bring their products and ideas to market through tailored services and programs, such as Entrepreneur Of The Year®. We also advise government and public-sector organizations worldwide. Our work focuses on helping them increase their resilience, strengthen their economies and communities, and improve the lives of their citizens.

Cooperation proposal

Through our four service lines — Assurance, Advisory, Tax and Transaction Advisory Services — we help organizations capitalize on opportunities. We help them fulfill regulatory requirements, keep investors informed and meet stakeholder needs. And in a fast-changing world, we give them the support they need to be effective today and create long-term growth for tomorrow.

Across all disciplines and from every angle, EY professionals draw on our shared creativity, experience, judgment and diverse perspectives. Wherever they operate, we help clients address their toughest challenges, so their businesses are fit for a digital future.



GeoSilkRoad LLC



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www.geosilkroad.company

Company profile

GeoSilkRoad is a Business Consulting Investment Company, main activities of which include business consultations and a wide range of investment projects, demonstration of Georgia's investment potential and attraction of investments. In addition, our highly qualified team will serve you in the following fields: architecture and design, construction and rehabilitation, tourism, trade and export-import, oral and written translation, accounting, auditing and legal consultation. GeoSilkRoad combines several subsidiary companies: **GDC** - architecture, design, urban planning, construction, rehabilitation. **GeoVisit** - business and MICE tourism, organizing events and festivals and finally, **Silk Translations** – company, which unites up to 5000 qualified / certified translators and editors. A group of field experts and technological specialists is a distinctive feature of our company. Any field, GeoSilkRoad will provide you consultations and services in, is based on the knowledge and experience of a highly qualified personnel. We have integrated industry experts and technologists around the business for the first time in Georgia: agriculture, telecommunications, electrical engineering, computer technology, mechanical engineering, technological equipping / installation / implementation / training in these and other fields. We are actively cooperating with European companies in the expert and technological areas, sharing their experience and knowledge.

Cooperation proposal

We offer sectoral analysis of investment environment and investment projects to the companies, wishing to invest in Georgia. We are eager to cooperate with international companies who are interested in opening their representative offices in Georgia and are looking for an experienced partner in various fields of technology.

Polish HR Georgia



Contact Information

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Tel: +48 662 112 614(Poland)
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Web page: www.phrge.com

Company profile

Polish HR is a holding company that brings together companies from the HR industry, specialising mainly in temporary work, staff recruitment, personnel outsourcing and optimisation of employment costs. We have been operating on the HR and BPO market since 1999 and we have already recruited over 250,000 employees.

Polish HR Georgia is a company in operation within the territory of Georgia; our office is located in the capital of the country – Tbilisi.

We work closely with our partners to provide services in accordance with the Polish market and its requirements. In the scope of our services we provide business process outsourcing for Polish companies. This is a very flexible and cost-effective form of cooperation.

As part of the service, Polish HR Georgia takes over all costs and responsibilities related to recruitment, HR and staff-related legal services. It lets our clients to delegate complete business processes beyond their company.

The cooperation model based on outsourcing guarantees a variety of benefits in the field of optimisation of operating costs and time associated with, among others, staff recruitment and selection, preparation of contracts, HR and accounting services, payment of social security contributions, remuneration coordination.

We are focused on construction and production sectors.

Cooperation proposal

We are looking for local business partners who would be interested in developing with us skilled workforce in Georgia but also those who would be interested in our qualified workforce here in Georgia after 6 months of international experience.

STR Consulting



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Web-page: www.str-consulting.ge

Company profile

STR-Consulting offers consulting services to help manage your company's core processes, improve and develop them. Consultations include international systems and standards: Quality „ISO 9001:2015-; Good Manufacturing Practice – GMP, GHP, GDP; Environment „ISO 14001:2015-, Food Safety „ISO 22000:2005, HACCP, FSSC 22000, GLOBALG.A.P.-; Safety Management „OHSAS 18001-, ISM, ISPC and other standards requirements.

STR – Consulting offers training and seminars as recognized under international programs, as well as the specifics of your organization, taking into account national legislation.

STR – Consulting offers customers qualified legal services including civil and administrative fields cases. The team of professionals with many years of experience and professional background provide legal consulting services.

Cooperation proposal

Find new partners and will agree on cooperation.

Mgaloblishvili Kipiani Dzidziguri (MKD) law firm



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Company profile

Mgaloblishvili Kipiani Dzidziguri (MKD) was established in November 1996 and is now recognized as Georgia's one of the leading law firms with local, national and international clients serving as legal counsel to corporations, international financial institutions, NGO's, foundations and individuals. The firm provides a full range of business services and have a strong tradition of providing corporate and financial legal advice with the aim to offer clear, concise and practical advice based on knowledge of the legal, regulatory and commercial environments within which our clients operate and a full understanding of their overall business objectives. MKD lawyers are experts in the field of structuring and re-structuring Georgian biggest enterprises in main sectors of economy and their work record in this regard is quite extensive. Our daily work includes representing clients on major infrastructure projects and comprises establishment of corporate vehicles under Georgian law, examining all relevant legal and tax ramifications, licensing and permitting, drafting contractual and other forms of documents, legal research and due diligence, commercial and court representation and general legal, financial and tax advice.

Cooperation proposal

Areas of MKD's

Expertise include:

- | | |
|---|--|
| <ul style="list-style-type: none">• Antitrust/Competition• Banking, Finance, Capital Markets, Financial Services Regulation• Corporate, M&A, Compliance• Restructuring, Insolvency and Bankruptcy• Employment | <ul style="list-style-type: none">• Tax and Customs• Environment and Regulatory• Information Management and Data Protection• IP• Litigation, Arbitration and Dispute Resolution• Public & Administrative Law and Public Policy• International and Maritime Law |
|---|--|

MKD lawyers' profound expertise and commitment to high professional standards are praised by number of world's most reputable legal directories (Chambers & Partners, IFLR1000, The Legal500) which regularly list MKD among the top ranked law firms in Georgia.



IBC Corporate Solutions Georgia



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Company profile

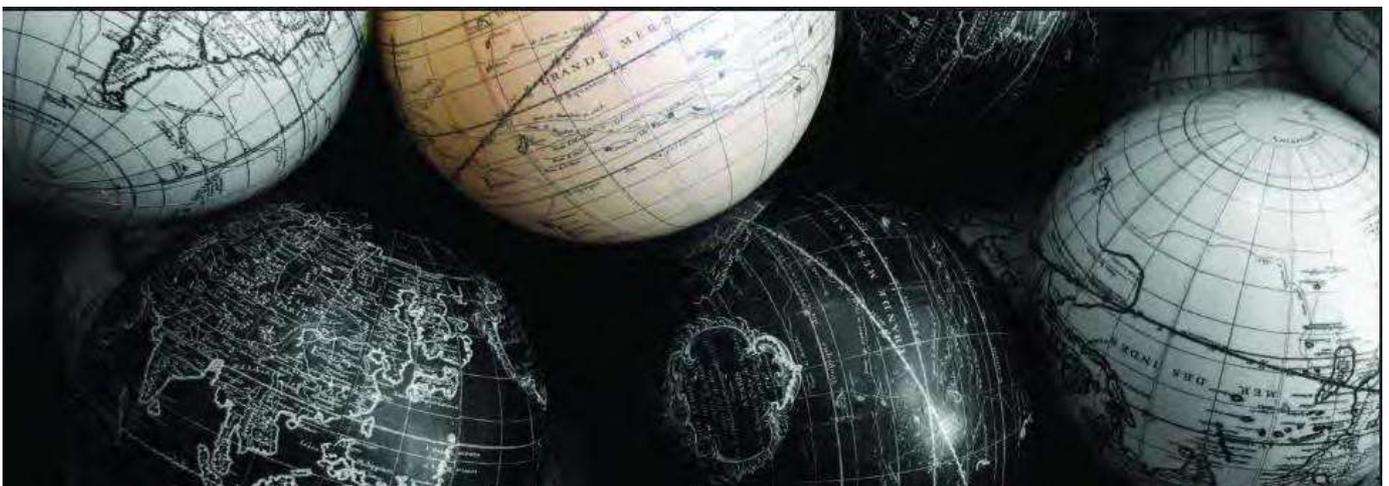
At IBC Corporate Solutions ('IBCCS'), we are experienced international tax planning advisers. Our firm offers legal and tax advisory assistance, both on a local and international scale. Having fully-fledged offices in Cyprus, Poland, Georgia and the United Kingdom, we can provide a full range of fiduciary services and management of entities in these and other reputable jurisdictions. We assist our clients with services starting from business advice and tax planning, through to the establishment of entities, their daily management and their potential liquidation or sale. To complement the needs of our clients, we also provide services in other jurisdictions through our trusted network of partners, so that the clients' structures are centrally managed with the highest degree of effectiveness and efficiency.

Cooperation proposal

IBCCS provides a wide range of fiduciary services for companies and other entities such as partnerships, trusts or foundations. We assist our clients with advice during all stages of their business, starting from business and tax advice on how to structure the business in a tax efficient manner.

Core services provided by our firm include:

- International tax planning
- Legal & tax advisory
- Analysis of Double Tax Treaties
- Establishment of entities in relevant jurisdictions
- Opening of bank accounts in various jurisdictions
- Immigration services (change of residency, residency or naturalization by investment)
- Fiduciary and corporate management
- Administration services
- Accounting, VAT administration, payroll services.



KPMG LLP



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Company profile

KPMG is a global network of professional firms providing Audit, Tax and Advisory services.

KPMG Georgia LLC is one of the leading providers of Audit, Tax and Advisory services in Georgia. We bring to our clients technical skills, solid practical experience and wide industry and sector knowledge, which help them to develop a competitive edge over their competitors. Our goal is to help our clients not only compete, but become a marketplace leader.

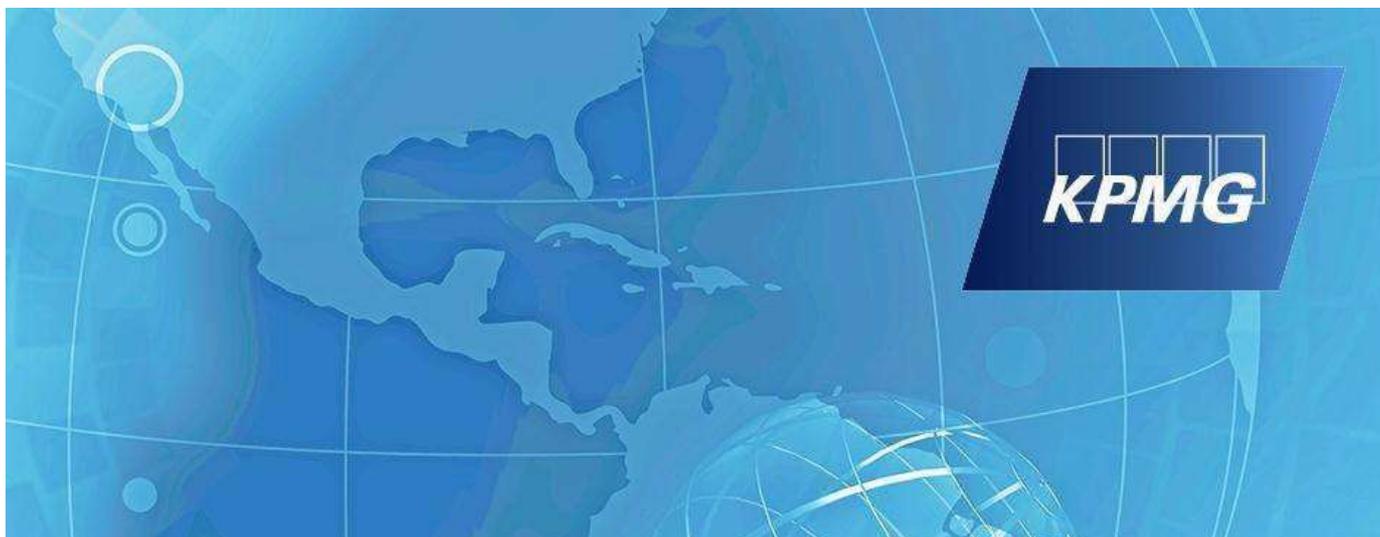
KPMG Georgia LLC responds to clients' complex business challenges with a global approach to services that spans industry sectors and national boundaries.

Cooperation proposal

KPMG in Georgia is dedicated to providing the resources and technological tools necessary to support our engagement teams as they deliver Audit services to a wide range of clients.

KPMG Georgia LLC offers a full range of tax services, including personal and corporate compliance and local and international advisory services.

Our advisory team in Georgia works with clients to tackle challenges in Management Consulting, Risk Consulting and Transactions & Restructuring.



FMG LEGAL LLC



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Company profile

Financial Management Group is formed in 2009, but active work began in April 2010 and its included in TOP-10 (2011 year databases) of Independent Audit Firms. Financial Management Group is a member and representative of HLB International. HLB International is a fast growing, leading mid-tier international accounting network, servicing clients through its member firms in over 100 countries.

"FMG- member of HLB International is completed with professional and highly trained personnel. More than 60 professional staffs of FMG provide quality service in Audit, Business Consulting, Accounting and Legal services, as well as in the field of Software.

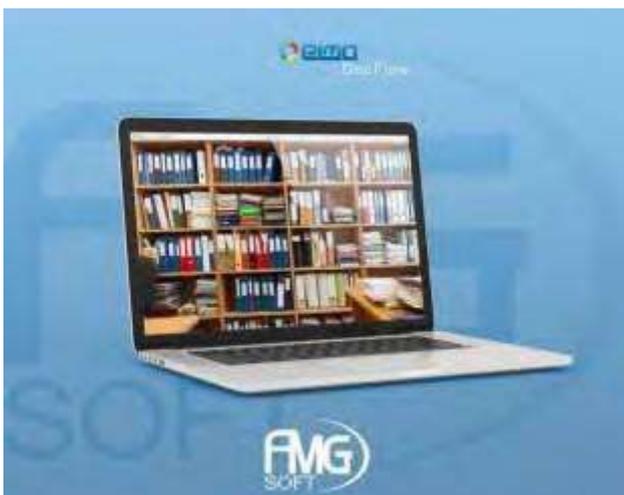
We are development – oriented audit company, which takes into consideration customers' requirements and needs and offer appropriate services for the consumer. With our quick and efficient services saving your precious time and money.

Cooperation proposal

Our company is international legal company providing legal services and law practice for local and international clients. We specialize in civil law, administrative law, trade law, criminal law, tax law and etc. We also provide consulting and financial services through our partner companies.

Our mission is to promote the development of entrepreneurial activities. Main value is to create constructive, long-termed relationships.

Any business is based on trust, with such ethical and professional principles should be consistent with the firm's growth and success, in spite of our clients' field of activity and sizes.



Geomar Co



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Company profile

GEOMAR Co.Ltd. had been established in 1994 with a head office in Batumi, Georgia with a representations in Poti and Tbilisi. Currently GEOMAR Co.Ltd. operates in major strategic locations through a network of reputed associates.

The company is Corporate Supporting Member for the International Institute of Marine Surveying and is SO 9001:2015 certified by RMRS, approved by ABS and RMRS.

We offer wide range of survey activities and special solutions for marine survey, cargo survey, loss adjusting, In-water survey, NDT inspections and consultancy.

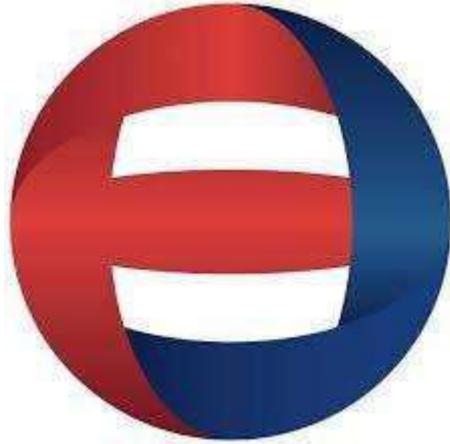
Company continuously monitors local and international regulations, standards, code of practices, new inspection technologies in order to serve our Clients to the best available practices.

Cooperation proposal

The company offers wide range of survey activities:



FIC Frankfurt International Consulting



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Company profile

Based in Frankfurt, Germany, FIC Frankfurt International Consulting is an expert in bringing groups and investors from the GCC and MENA region into partnerships and investments with European counterparts. Being one of the most recent members joining the EUGBC, FIC is now offering its services, expertise and top level network to groups and business partners from Georgia.

Since its inception in 2011, FIC has developed into a leading consulting firm with solid experience and access to top decision makers in the GCC and MENA region, both within the business as well as the relevant, political landscape.

Recent success stories include JV signings, partnerships and strategic investments with renown groups including Al Faisal Holding in Doha, Amer Group in Cairo and RAY International in Muscat. Furthermore, FIC has successfully carried out politically relevant projects with official backing, e.g. in the context of the AIM Congress in Dubai under the umbrella of the Ministry of Economy of the United Arab Emirates and with FIC's regional responsibility for Georgia.

Cooperation proposal

Being very well aware of the political and business environment in Georgia and its promising opportunities, we are proud to be at your service.

We are well prepared to support you with your business aspirations both with the regional focus being the GCC and MENA region as well as with regards to our home base Germany.



BLB

Business Legal Beureu



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Company profile

It has been already 25 years since BLB operates on the Georgian market. Among the clients of BLB are major local and international companies, financial institutions and wealthy individual investors involved in large cross-border transactions and investment projects. BLB has a longstanding association with the UK law firm Tulloch&Co, Solicitors, London, that enables BLB's team to advise clients on international; business transactions as governed by laws of England and Wales.

Adjara Group Hospitality

ADJARA GROUP
HOSPITALITY

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Marketing and Media:

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Company profile

Adjara Group Hospitality entered the local market in 2010, introducing the Holiday Inn Tbilisi hotel with 270 keys, which is the highest number of room per hotel in the country. Alongside successful international hotel brand management and active partnership with Intercontinental Hotels Group (IHG), the company developed a unique brand Rooms Hotel, turning it into the first ever Georgian hotel chain. The local brand quickly earned membership of Design Hotels, while showing a lot of potential for growth abroad as well. In addition to hotels, Adjara Group Hospitality owns a destination management company Limitless Hospitality, providing services for both small and large groups.

Having a stellar track record of successful management gives Adjara Group Hospitality a reputable financial standing and excellent business relationships with the largest local and international financial institutions such as Bank of Georgia and European Bank for Reconstruction and Development.

Cooperation proposal

Adjara Group Hospitality is the largest and the most rapidly-growing holding company in the hospitality sector of Georgia in both quantitative and qualitative terms. Adjara Group Hospitality currently owns and manages 3 hotels and one hostel in Georgia: Holiday Inn Tbilisi, Rooms Hotel Tbilisi, Rooms Hotel Kazbegi and Fabrika Hostel & Suites providing over 1000 jobs and 659 hotel rooms in total. In the end of 2016 Adjara Group Hospitality also opened Aviator – the first Georgian Airline company offering Air Taxi services, flying both, domestic and international routes.

ADJARAGROUP



Wine Factory #1

ღვინის ქარხანა #1



WINE FACTORY #1

Contact Information

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Company profile

Wine Factory #1 –

Back to the history in 1894-96 in the oldest district of Tbilisi - Vera, Tbilisi's main Architect Alexander Ozerov designed and built beautiful and unique Wine Factory #1. (Georgian : Gvinis Karkhana)

During many years it was closed for visitors. But from 2013 under the leadership of new owner Company – L.L.C Gvinis KARKHANA #1 total re-vitalization process of post-industrial territory has initiated.

From 2017 it became as a new multifunction city space for everyone. "Wine Factory" is a huge project which offers a great variety of creative ideas & activities, such as flea market, open cinema, restaurants, bars and cafes, office space, and many more. But Soul of Karkhana is a breathtaking ancient wine repository, in antiquity, what kept over 100 years wines and even a cognac from the Napoleon's private collecton.

The existing building was granted the status of a cultural heritage monument. Two floors below ground-level is an Enoteca (basement) wine repository, where wine was aged. In this space, 40,000 wine bottles aged for more than two centuries are currently stored.

The building's facade is an example of eclectic architecture. Its plan comprises the form of two three-nave basilica that is characteristic for Georgian Ecclesiastical construction traditions.

Cooperation proposal

-Ghvinis Karkhanal is a huge project what offers a great variety of ideas, such as: flower bazaar, flea market, open cinema, restaurants, bars and cafes, night pre-club, office space, culinary school, the biggest wine bazaar & degustation class, show room & concept store with Georgian designers and products, art space, fitness-space, bakery (Tone), street food space- organized in 5 old wine barrels ...



Tourism & Hospitality

Hotels & Preference

Hualing Tbilisi



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Company profile

Hotels & Preference is an International Hotel Chain, created in 2000 by its originators in France; Today the French brand includes 150 mainly 4 and 5 star exceptional Hotels in 20 different destinations. Hotels & Preference presents distinctly contemporary service, offering customers outstanding levels of comfort. In less than 12 years, with more than 10,000 rooms on offer, Hotels & Preference has become one of the top 5 chains of luxury Hotels.

Hôtels & Préférence Hualing Tbilisi is a 5 star Business Category Hotel with French touch located on the shorelines of the famous Tbilisi Sea, a perfect gateway to clean, fresh air, relaxing atmosphere and an exceptional panoramic view of Tbilisi hills. The Hotel is mainly created for business and leisure purposes, offering remarkable services in Georgia.

Cooperation proposal

Designed to impress, the Hotel's 246 rooms provide you with a natural, comfortable and elegant stay. In addition to the rooms, the Hotel comprises various Dining Outlets with Asian, European and local cuisine, Recreation Center with indoor swimming pool, gym, aerobic & yoga spaces and unique Meeting Facilities with 1 Grand Ball Room (800 m. sq.) and 6 conference halls.

The Hotel's objective is to provide luxury services in Leisure, Corporate and MICE hospitality industry and continue to approach products in a very authentic, contemporary and innovative style.



Radisson Blu



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Batumi

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Web-page: www.radissonblu.com/hotel-batumi

Company profile

Radisson Blu Iveria Hotel, Tbilisi Found in the heart of Georgia's capital city, Tbilisi, the hotel is nestled between the beautiful Mtkvari River and nearby mountain ranges. Enviably located at the Rose Revolution Square on Rustaveli Avenue, our hotel is in the heart of the business and commercial district of the Georgian capital.

Our 249 rooms and suites each provide free high-speed, wireless Internet and beautiful views of Tbilisi. Hotel has a good access by car and public transport with the Metro station a few minutes' walk from the hotel and the railway station a 10-minute drive. The Tbilisi International Airport is 25 minutes away from the city centre and the hotel. Radisson Blu Hotel, Batumi Radisson Blu Hotel, Batumi is set to offer guests one of the most luxurious bases from which to explore the stunning Black Sea coast. Located in a prime beachfront of Batumi, the elegant property is conveniently situated in the business heart of the city and is within the walking distance from the local historical and cultural attractions. The hotel is 18 minutes' drive from Batumi International Airport and 10 minutes' drive from the railway station. The guests can enjoy several minutes walking towards the beach and Seaside Boulevard – one of the main attractions of the city.

The hotel boasts 168 modern rooms, 2 excellent restaurants and world's famous Anne Semonin spa with indoor and outdoor pools. For business travellers and event planners, we offer a fully equipped 7 meeting rooms, which boast views of the sea and city, providing a lovely setting for your Batumi event.

Cooperation proposal

From a world-class spa to an entertaining casino, our hotel gives you plenty of ways to unwind during your Tbilisi stay. Take a dip in our outdoor as well as indoor rooftop pools, visit the shopping area found in our lobby or browse paintings from local and international artists at the ArtAcademy Gallery.

With our spacious ballroom and flexible meeting rooms, our venues in Tbilisi and Batumi are ideal for both corporate and private events. The ballroom can be divided into 3 sections or opened up for grand affairs with up to 350 guests.

Our newly opened Republic Event Hall in Tbilisi is lodged across the street from a hotel and offers an elegant space for high profile occasions of all kinds. Equipped with the latest technologies and a mezzanine floor, Republic Event Hall is a perfect venue not only for large business conferences, but also for concerts, weddings, fashion shows and similar celebrations.



The Biltmore Tbilisi Hotel



Contact Information

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Email: info.bhtg@biltmorecollection.com
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Company profile

The Biltmore Tbilisi Hotel is ideally situated within the historic and cultural district of the capital city. The foundation of the hotel is historic landmark, the IMEL (Marx-Engels-Lenin) Institute, and the architecture of this luxury property is unlike anything else ever built in Tbilisi.

With its grand lobby showcasing polished marble floors, crystal chandeliers and enduring pillars, The Biltmore Tbilisi Hotel enchants guests from the moment they arrive. With its various services and impressive interior, the hotel is suitable for both business and leisure travelers.

Overlooking beautiful views over the city, the hotel provides 214 luxury rooms and suites. With seven dining outlets, Spa centre and outstanding meeting venues, the property is the best address for luxury lifestyles.

Cooperation proposal

The Biltmore Tbilisi Hotel is the first glass skyscraper in Georgia and the highest hotel in the Caucasus Region. Offering astonishing views. The grand lobby showcasing polished marble floors, crystal chandeliers and enduring pillars, echoes the nostalgia of a bygone era.

Our 214 luxury rooms and suites provide free high-speed wireless Internet, upscale bathroom amenities and beautiful views over the old and new city. With distinct lifestyle venues and, a sensational spa and a one-of-its-kind entertainment arena, this property promises to be the only address for glamorous lifestyles.

Not only does The Biltmore Hotel offer some of the best accommodation in Tbilisi, but the hotel also has some great places for eating. Discover serving the best Sushi in town, , and Bar; offering a wide variety of cuisine created at live cooking stations, or The Parlour with its famously generous servings of cake. For drinks and light bites, there is Xeme Bar, Azura and The Club Lounge, each offering a unique ambiance to suit your mood. If you're looking for a venue for a small meeting, big conference, celebratory bash or even a wedding, look no further than The Biltmore Tbilisi Hotel. The historic Amphitheatre and Grand Ballroom are perfect for conducting the most spectacular events.



JSC Chateau Mukhrani

CHÂTEAU MUKHRANI



Contact Information

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Tour Reservations
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Mail: info@mukhrani.com
Web-page: www.mukhrani.com

Company profile

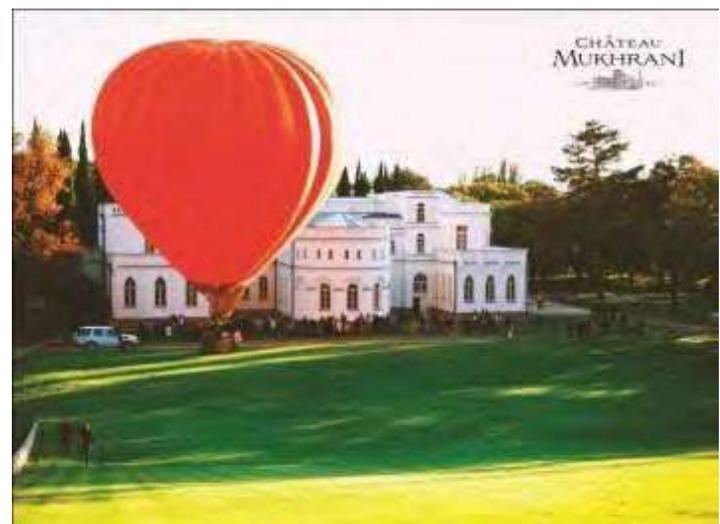
Château Mukhrani is a unique and diverse destination attracting visitors from around the world. An iconic part of the Georgian history it features an ancestral home of Prince Ivane Mukhranibaton, a renowned member of the Georgian Royal family, and a state-of-the-art winery where the finest, award winning wines have been crafted since 1878. Château Mukhrani's estate is located in close proximity to Tbilisi.

We offer our guests engaging tours, wine degustation and master classes, as well as a unique possibility to experience the Georgian fine dining culture and taste the dishes made from fresh local products at our 'Samepo Marani 1878' restaurant. Our splendid XIX century palace is surrounded by a rustic park, French gardens and pristine vineyards, providing a magnificent venue for the events of any scale and style. Our restaurant team has got an exceptional reputation for the quality of our cuisine and the excellence of service, while our dedicated team of events planners prides itself in their experience and resources to put together bespoke packages to match the needs of our guests, living up to every expectation.

There is so much to experience and discover in all seasons at Chateau Mukhrani and memories made here will last a lifetime!

Cooperation proposal

Chateau Mukhrani offers estate tours, wine degustation, master classes and planning/organization of various kinds of events: celebrations, weddings, conferences, workshops, etc. If you are searching for extraordinary place for your event, Chateau Mukhrani is the place to be.



DEGEORGIO GROUPE



Contact Information

73 Parnavaz Mephe Str.,
6010, Batumi, Georgia
Web-page: www.dgg.ge

Company profile

DEGEORGIO GROUP was set up in 2013 as an inbound tour operator, operating in Adjara region for CIS market. Nowadays DEGEORGIO GROUP has grown into multi-profile business, company that owns and operates several brands and companies in Georgia and overseas.

DEGEORGIO TRAVEL – DMC & Inbound tour-operator (Georgia, Armenia, Azerbaijan, Ukraine, Switzerland) DEGEORGIO TRADING – Export company (Georgia)

DEGEORGIO SOLUTIONS – Consulting company (Georgia)

LOL EVENTS – MICE & event agency (Georgia)

SHELTER MANAGEMENT – Real-estate and property management (Georgia) GEOPAGES – Travel Portal (Georgia)

ART LIM GROUP – Construction company (Ukraine)

For the next 5 years we plan to develop the following sectors and projects: IT & software Company, Hospitality Company and a couple of social projects related to education in tourism and hospitality sectors.

Success is not a gift, but the consequence of a hard work and detailed plan. Before claiming your position in society, you must earn it!

Constant development and introduction of our brands, services and products internationally to enhance the image of our company and country.

OUR VALUES:

Dedication
Efficiency
Generation
Enthusiasm
Openness
Reliability
Generosity
Intelligence
Originality

DEGEORGIO TRAVEL

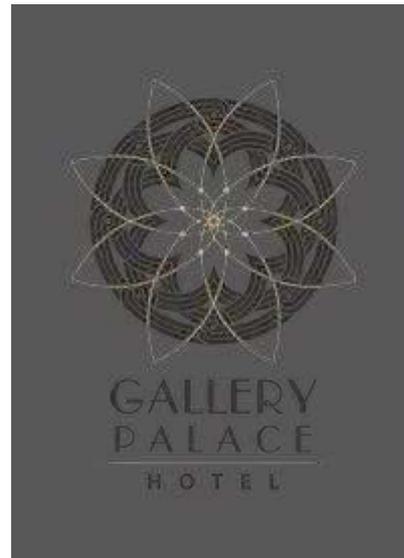
Works with the following segments:

– FITs, Leisure travelers, small and medium size groups, charter flights, allotments, back to back groups, gastro travelers, MICE (Meeting, incentives, conferences and events), VIP travelers and tailor made itinerary packages

We offer the following services:

- Transfers&logistics
- Accommodation
- Tours for groups and individuals
- Daily excursions
- Combined tours
- Organization of conferences, business meetings, incentives, corporate meetings, scientific, cultural & sports events (MICE-tourism)

Gallery Palace Hotel



Contact Information

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Web-page: www.gallerypalace.ge

Company profile

Gallery Palace hotel is situated in one of the most prestigious and beautiful districts in Tbilisi – Sololaki, two minutes walk from Liberty Square in the very heart of the city.

The Sololaki district is located on the hillside, so the hotel rooms offer a magnificent view of the city. Furthermore, the hotel is located near the Office of the Government of Georgia, what gives our guests additional security during their stay, as all entrances and approaches through the streets are guarded by a special state security organ.

In accordance with the name of the –Gallery Palacel – the hotel exhibits unique paintings of famous Georgian artists of world level. You can see paintings of Koka Ramishvili, Kote Abkhazi, Murtaz Shvelidze, Oleg Timchenko, Misha Gogrichiani, etc. The works of these artists are sold at the auction–Sotheby’s and exhibited at famous exhibitions such as -Art Dubai Contemporary, etc. You will have an opportunity not only to admire the art gallery, but also, if you wish to purchase an exemplar you liked.

Cooperation proposal

The hotel combines 70 hotel rooms, offering guests: standard rooms, «Deluxe», Superior Rooms and junior suites. Modern design, free Wi-Fi, LED Televisions with international channels and a climate control system in each room, will create all of the necessary amenities for a comfortable stay of our guests. Attentive and caring staff will impress even the most demanding guest.

Gallery Palace – is an ideal place for family holidays, romantic dinners, business trips, business meetings, corporate and entertainment events. Despite the fact that the hotel is located in the heart of Tbilisi it will not affect the comfort of your stay.

By staying in our hotel, you are immersed in an atmosphere full of comfort and tranquillity. Our hotel guests can use additional services of a Gum, Saunas, Jacuzzi and massage cabinets. In the evenings «Gallery Palace» hotel offers its guests the on-site restaurant, where you can spend a romantic evening and have a delicious dinner with meals of Georgian and European cuisine. Also, the hotel has a terrace, where, with a glass of Georgian wine, our guests can watch over the city, get some fresh air and simply relax.



MIRA HOTELS



Contact Information

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Company profile

Mira Hotels operates a brand Hotel River Side Tbilisi which is located in historical, commercial and architectural center of Tbilisi. Within walking distance of the city's business district, major attractions and retail hub, making the hotel an ideal base from which to explore the city or conduct business. You will feel at home, and at the same time will enjoy the luxurious hotel comfort. Mira-Hotels also operates first official Tiffany Bar which offers a chic, stylish look and feel. With beautiful opulent pieces of furniture and menu that includes creative cocktails and culinary wonders masterfully created by our Chef. Food drinks are served throughout the day, starting with Continental breakfast in the morning, accompanied by live jazz performances every Thursday-Sunday. River Side Hotel with Tiffany Bar won prestigious Travelers' Choice Awards 2015-2018 by Tripadvisor Inc. Are HACCP certified and members of American Hotel and Lodging Association (AHLA).



Kharizma International



**KHARIZMA
INTERNATIONAL**

Contact Information

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Tbilisi, Georgia
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Web page: www.ki.ge

Company profile

International travel agency –Kharizma International– was established in 2017, founded by the Cleaning company –Kharizma– which itself has been operating since 2010 and holds a leading position on the market.

–Kharizma International– has direct connections with the variety of companies around the world, the factor that allows its team to offer the most flexible prices on the market. Company operates on both, incoming and outgoing markets.

Cooperation proposal

Kharizma International offers variety of services, which include:

- Excursions around the world ;
- Air tickets to numerous destination;
- Ground transportation (railway, bus, car rental, transfers);
- Cruise and ferry services;
- Tickets to all sort of events (sport, concerts, festivals);
- Visa support services;
- Travel insurances.

The upcoming future plans and activities of Kharizma International include:

- Different travel packages on Sea resorts;
- Travel packages of biggest Cruise lines;
- Packages in Europe, Asia, Africa and etc.
- Travel packages to attend biggest sport events all over the world;
- Managing trips in Russia to attend WORLD CUP, RUGBY WORLD CUP U20, Formula 1 different grand prix, Roland Garros, Wimbledon and etc;

Tika Tours



Contact Information

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Homepage: www.tikatours.com

Company profile

TikaTours is a Georgian luxury incoming tour operator providing exclusive services in Georgia and the Caucasus region. We offer a wide array of tours styles such as: wine and gourmet tours (unique experiences of Georgian wine making traditions and insights into Georgian cuisine), adventure, cultural, religious, hiking and cycling, MICE, group leisure and VIP luxury tours. In addition to Georgia, we offer packages including Azerbaijan and Armenia.

Cooperation proposal

We are seeking partnerships with outbound tour operators interested in promotion of Georgia and the Caucasus region not only as a tourist destination but also as a lucrative investment destination.



TEP EVENT



Contact Information

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Web-page: www.tep.ge
S.Media : FACEBOOK

Company profile

-TEP EVENT is a full service, lifestyle based, professional event planning company since 2013, that specializes in conferences and private events, simultaneous and consecutive translation service with the appropriate equipment , MICE Tourism, corporate events, dinner galas, grand openings and etc., We love details! And our commitment is to see each event through from start to finish while keeping the goals, vision, budget and client's needs in mind at all times. We are committed to following through on every detail so you don't have to.

We strive to be the most reliable and creative event Management Company and make sure you get the best of service at the most cost effective rate.

Cooperation proposal

TEP EVENT offers:

- Organizing of Conferences/Events
 - Mice Tourism
 - Events/Conferences space design
 - Printing and advertising services
 - Event Catering/Buffer Service
 - Rental of Conference Equipment
 - Rental of Audio Guide Equipment
 - Organization of Video Conference
- While the Conference:
- Photo/Audio/Video/Decoding of Footage
 - Services of professional Translator-Simultaneous Interpreters



MOUZENIDIS Travel



Contact Information

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Web page: www.mouzenidis.com/ka-ge/

Company profile

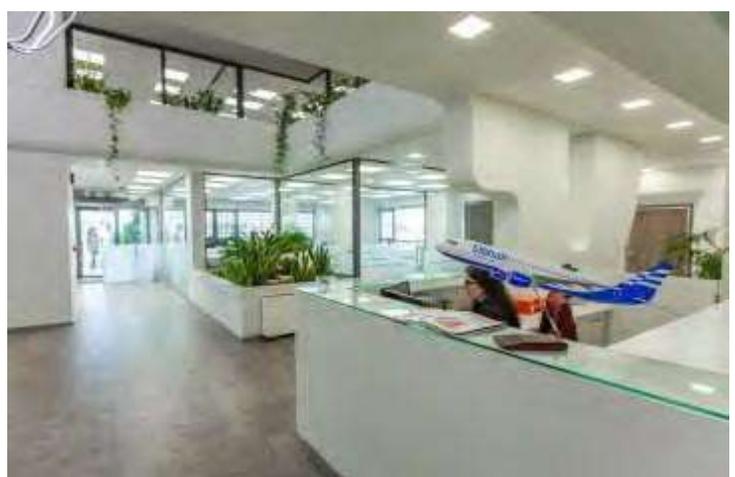
25 years of successful work; Wide spectrum of services; Impeccable reputation of the leader of the Greek tourist market - for already 25 years the company Mouzenidis Travel has been a leader in the tourist market of Eastern Europe with Greece being the destination.

The headquarters of the company are situated in Thessaloniki, Greece. The offices of Mouzenidis Travel are located in holiday resorts covering all Greek regions: Athens, Kastoria, Pieria, Halkidiki, Peloponnese, Crete, Corfu, Rhodes, Thassos, Zakynthos. Our regional network is constantly expanding – the number of branches in Russia, Ukraine, Belarus, Moldova, Kazakhstan, Romania, Serbia, Latvia and Bulgaria exceeds 80. The company established itself in South Caucasus as well through its offices in Tbilisi, Baku and Erevan. In Georgia the Mouzenidis Travel is operational since 2015.

The experience of successful functioning of the offices allows the company to further expand the areas of outgoing and incoming destinations. Thus, now Cyprus, Italy, Hungary, Georgia are ready to be explored. The Mouzenidis Travel owns an air company Ellinair, over 50 hotels worldwide (Bomo Club) and cooperates with nearly 20000 agencies around the world.

The Mouzenidis Travel is a Destination Management Company (DMC) and renders top quality services in combination with the most attractive and competitive prices possible. The services provided by Mouzenidis Travel cover the whole duration of your trip. This allows for controlling quality of our service at every stage of your vacation and maintaining it at the highest standard.

Cooperation proposal



IDS Borjomi Georgia



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Web- page: www.borjomi.com

Company profile

The company IDS Borjomi Georgia is a part of the international company IDS Borjomi International. IDS Borjomi International is the largest producer of natural mineral waters in the entire post-Soviet region, from the Baltic to Central Asia.

IDS Borjomi Georgia is an absolute leader in the Georgian mineral water market in terms of production, variety of mineral water brands and technological innovations. The company's production is presented by five brands: Borjomi, Likani, Mitarbi, Borjomi springs and Bakuriani. The world-acclaimed Borjomi mineral water is the leading brand in the portfolio and is exported to thirty countries worldwide.

The company's operation is based on three key principles:

- Diversification of markets
- Conducting active marketing campaigns
- Introducing new brands to the market

There are approximately 800 employees in the company.



“Winery Khareba” Ltd



მეღვინეობა ხარება
WINERY KHAREBA

Contact Information

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Web-page: www.winery-khareba.com

Company profile

Wine producing company —Winery Kharebal is based on ancient traditions, it works towards preservation of unique wine culture and produces wine by using ancient methods along with newest technologies.

-Winery Kharebal has European varieties as follows: Cabernet, Chardonnay, Sauvignon, Muscat, Pino and Merlo. Company also supports cultivation of varieties such as: Otskhanuri Sapere, Tsitska, Tsolikouri, Krakhuna, Aladasturi, Usakhelauri, Khikhvi and Qisi.

Main aim pf the company is to produce wine from its own wine yards using traditional Georgian and European methods. Apart from Cultivation of existing varieties, another aim of Winery Khareba is to process ancient Georgian grape varieties.

Cooperation proposal

Looking for retailers, regional distributors, wholesalers.



JSC Chateau Mukhrani



Contact Information

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3309, Georgia

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Web-page: www.mukhrani.com

Tour Reservation:s

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Email: winetours@mukhrani.com

Wine Studio

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Tel.: +995 322 14 91 51

Email: winestudio@mukhrani.com

Company profile

Château Mukhrani – is the first Georgian Château, which combines four main components: a vineyard, the wine cellar, the castle and the history. Its name is connected with the name of the representative of the royal Bagrationi dynasty, Ivane Mukhranbatoni, who in the 70s of the 19th century during his trip to France has studied the concept of the Château and began its introduction in his domain. The date indicated in the name of the restaurant, 1878, is related to the bottling of the first bottle of Mukhranian wine by Ivane Mukhranbatoni. The castle of Ivane Mukhranbatoni is widely known for its fabulous beauty, but only in 2002 it has regained its former appearance.

The objective of Chateau Mukhrani is to create outstanding Georgian wine with a strong individual character, underlining our Georgian origin and unique varieties. For this we work with our Kartli terroir, unique Georgian varieties and combine traditional and modern winemaking techniques to elaborate wines of highest quality ambition.

Cooperation proposal

Chateau Mukhrani offers estate tours, wine degustation, master classes and planning/organization of various kinds of events: celebrations, weddings, conferences, workshops, etc. If you are searching for extraordinary place for your event, Chateau Mukhrani is the place to be.



JSC “Sarajishvili”



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Company profile

Producer of Wine Brandy and Fine Spirits, since 1884. Main Products: Wine brandy; Hard Drink and Vodka

The first Georgian wine brand was created thanks to tireless efforts and tremendous desire of David Sarajishvili. He was the one to establish the first classical brandy making technology in Georgia and to produce the cognac. Sarajishvili has not only introduced the European wine making technologies in Georgia, but also conducted a study of the Georgian climate and soil for choosing right Georgian grape species and creating the best micro-zones for making vineyards. Established in 1884, the company produced its first product in 1887.

During the communist period, the brandy factory became the government property and was named as -Tbilisi Brandy Factory. Having returned its name —Sarajishvili, the company became the private property again in 1994. Due to the wide experience and professionalism, various alcohol reserves and the modern technologies —Sarajishvili House remarkably continues David Sarajishvili’s activity, to which he has devoted the entire life. Production of —Sarajishvili House has been awarded with more than 250 prizes at international exhibitions, including 6 super grand prizes, 35 grand prizes, 1 double gold, 1 big gold and 155 gold medals. Thanks to these awards —Sarajishvili House has been recognized not only at the local, but also at the international market. Nowadays, Sarajishvili brandy is exported approximately in twenty countries of four continents.

Endless creative searching, professionalism, devotion to the business and pursuit of progress are the main characteristics of one of the best Georgian wine brandy producers — Sarajishvili House —.

Cooperation proposal

Searching partners for distribution of Sarajishvili production.



Food & Beverages/Animal Feed

Efes Brewery in Georgia/ JSC Lomisi



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Marketing&Sales

287 Tsereteli Ave.,
0199 Tbilisi, Georgia
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Company profile

JSC Lomisi was founded in 1991 and the construction of a small brewery began in v. Akhalgori, on Ksani riverside. In a very short time period plant produces its first product.

Brewery Natakhtari Later in September 2005, JSC Lomisi attracted unprecedented investments of TBC bank and EBRD and a new brewery Natakhtari was built. A factory equipped with state-of-art technologies. Location of the brewery was not chosen accidentally. It was caused by ecologically clean surrounding, close distance from the capital and what is the most important by the unique spring water of Natakhtari. Very soon brewery acquired name of leader company.

Cooperation proposal

Looking for a dealer for CSD



ZEDAZENI JS – Georgian Beer Company



Contact Information

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Email: info@Zedazeni.Ge
Export Department
Email: export@Zedazeni.Ge
Tel: +995 32 243 7770
Web-page: www.zedazeni.ge

Company profile

On the outskirts of picturesque village Saguramo, right at the foot of sacred mount Zedazeni, where the miraculously beneficial waters dwell, Brewery Zedazeni is determined to produce beer that Georgia will be proud of !

Except the beer, company produces Georgian lemonade, Cola, Ice Tea, Energy Drink and Natural Juices. Brewery -Zedazeni is equipped with most up-to-date equipment from the best European producers. Filling lines (glass bottles, PET, aluminum cans, Kegs) and carbonated soft drinks mixing plant come from Germany's top of the list producer – KHS. No second hand equipment, no Chinese analogues – only the first class European machinery. Everywhere along the production cycle the products and raw materials come in contact only with the highest quality stainless steel. Electronic measuring & controlling equipment safeguard the processes from human mistake. You can hardly find the production facilities this perfect even in Western Europe. The production process is subject to permanent and strict quality control.

Zedazeni strives for perfection and its ambition is to become №1 beer and beverages producer in the Caucasus region. The team create products which goes through constant severe quality control and gives them the right to be first in beer and soft drinks industry.

Cooperation proposal

Looking for retailers, regional distributors, wholesalers



Aqua Geo



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Web- page: www.aquageo.ge

Company profile

Aqua Geo was founded in 2009. The Company leaders set a goal to popularize the unique Georgian water both in Georgia and abroad and in general, to make Georgia known all over the world.

The company produces natural mineral water SNO and Sparkling mineral water KOBİ. Production of Kobi has started in 2018. The springs of KOBİ are situated at 2000, above the sea level at village Kobi, in Kazbegi Region

The compliance of the product with any user's requirements is of utmost importance and certainly, it means that technological processes need to be regularly updated and improved.

Cooperation proposal

Looking for retailers, regional distributors, wholesalers.



GIAM GROUP



Contact Information

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Managing Director: Revaz Gogitidze
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Web-page: www.giam-group.ge

Company profile

LLC Georgian Industrial Asset Management Group was established in August 2011. The company's main scope of activities is in concentrated fruit juice production. The main emphasis is on mandarin citrus. The production plant is situated in the town of Kobuleti. The company also owns the warehouses and the land located on the factory territory. Until now, the company has received 12,185,158 tons of raw materials (mandarin), produced 907,452 ton of mandarin JC and 1,505,689 ton of mandarin puree. The company has also produced juice concentrate and purees of plum. Our company also exports freshly packed fruits. The company's staff represent a highly qualified, effective and experienced team. The total number of employees is 60 persons. It should be noted that the proximity of our facilities to the sea port, railway stations and transit roads contributes to the timely and effective delivery of products.

Cooperation proposal

Looking for retailers, regional distributors, wholesalers.



Nutrimax



Contact Information

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Web- page: nutrimax.ge

Company profile

Nutrimax has been operating on the Georgian market since 2009 with particular focus to provide a top-class feed, feed supplements and innovative methods of feeding to small and medium-size animal and poultry farmers. Nutrimax clients are small, medium and large farms. Our main objective is to care for their success. We offer compound feed as well as top-class premixes and concentrates for efficient feeding of animals and poultry. We also provide free of charge consultations for improving our customers performance. Nutrimax maintains continuous efforts to keep close contacts with young people, who want to deepen knowledge in veterinary or zoo-technical direction and assists them to utilize their full potential.

Cooperation proposal

We share qualified experience of the world's leading feed manufacturer Trouw Nutrition to our clients and offer top quality compound feed and feed supplements:

Milkiwean - piglets pre-starter;

Chick-Care – top-quality pre-starter for chicks; Hendrix – concentrates for broilers and cattle; Maxcare – premixes for poultry, pigs and ruminants;

Broiler Max – compound feed and concentrates for broilers; Braun Mix – compound feed for broilers;

Layer Max – compound feed for egg-laying hens;

Pig Max – compound feed and concentrates for pigs; Milk Max – compound feed for dairy cows; Beef

Max- compound feed for beef cattle.

Besides wide range of products, the company also offers laboratory services to consumers to examine quality of their own feed or raw materials free of charge.

Equipped with modern technologies, our laboratories assist our consumers in composing feed ration via Bestmix software based on Trouw Nutrition database and provide consultations for improving their performance. Nutrimax is permanently dedicated to customer care and offers high standard products to them.



ELIXIR

ელექსირი



Contact Information

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Company profile

Ino-Lab LLC is a subsidiary of TS Holding and manufactures high-tech solution Elixir, an innovative product. Used for human, animals, birds, plants, hygiene, sanitation and disinfection.

Elixir's products do not contain toxic pesticides, agrochemicals. It is harmless to the environment, human and other harmful organisms. Effectively combats and instantly destroys harmful microorganisms due to their high importance of oxidative-restorative potential. "Elixir" products for the agro sector are auxiliary to the healthy and productive development of animal feeders, and "Elixir" disinfectants are ideal for sanitary-hygienic purposes in industry and in everyday life.

Elixir products have been awarded an InfoXgen certification, one of the most important licenses in Europe for the production of bio products

In the field. Ino-Lab, a company of high-tech European standards, already officially holds ISO 9001: 2015 - Quality Management and ISO 22000: 2005 Certificates of Food Safety Systems, which means that our company, in collaboration with Austrian partners, produces the highest quality and characteristic bio in Georgia. Product "Elixir" in general two standardization Fully compliant with requirements.

Our products count for 38 types of products.

At this stage we have news and produce for people

Designed for a healthier, energy-efficient beverage that will mobilize human resources, leading to increased energy flow. Helps to heal the body. Strengthens the immune system. Kills the harmful microorganisms in the stomach. Regulates ph balance in the body. It is safe for people with diabetes



Heidelbergcement



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Email: info@heidelbergcement.ge

Marketing & Communication

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Cement Sales

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Concrete Sales

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Purchasing

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Company profile

HeidelbergCement is the leading brand on the Georgian cement market. The company supplies cement and concrete to almost every major construction project in Georgia. Moreover, HeidelbergCement is the only clinker producer in Georgia. HeidelbergCement Georgia operates two cement plants in Kaspi and Rustavi, a cement grinding mill in Poti and a cement terminal in Supsa. The first concrete batching plant was put into operation in 2009. Currently the company operates a network of 13 concrete batching plants all over Georgia.

To date, HeidelbergCement has made more than 400 million Euro investments that were mainly oriented on the modernization of the existing cement plants modernization and the expansion of the concrete business line. The total investment in the recently finished new clinker production line in Kaspi was USD 100 Million. The new production line produced its first clinker in November 2018. The Kaspi Modernization Project enabled HeidelbergCement Georgia to comply with the highest requirements regarding the EU regulations on environmental protection.

Cooperation proposal

Our products are used for the construction of houses, infrastructure, and commercial and industrial facilities, thus meeting the demands of a growing world population for housing, mobility, and economic development. HeidelbergCement offers a wide range of high quality products. Our core activities include the production and distribution of cement and aggregates, the two essential raw materials for the manufacture of concrete. Our core products cement and aggregates (sand, gravel, and crushed rock) are generally homogeneous bulk goods. Their product characteristics are standardised in order to ensure the required stability, reliability, and processability in the application.



POLIMERI 1



Contact Information

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Company profile

The company was established in 1985 as a the cooperative "Polimeri", but since 1995 to the present day we operate as a limited liability company "Polimeri".

In 2009 Ltd. "Polimeri1" was established on the basis Ltd. "Polimeri".

The company owns a factory which produces the polyethylene pipes with European quality for water and gas lines, from 20 mm to 630 mm (incl) . Innovative technologies, as well as high qualifications and expertise of company's staff gives product additional guarantee on quality.

In 2016 the company was awarded on National and international laws related to ISO 9001: 2015 certificate.

From 2017, the organization has expanded its production and start produce "corrudated" pipes for sewage and drainage system including (DN/ID-63 - DN/ID-800)

Cooperation proposal

We have 32 years of experience and highly qualified engineers and technical staff. The company owns high-quality modern technologies. With curling of high-diameter (20 mm to -140 mm) pipes , our customers get 5 times less flow rate in time and financial terms during the working process .The company also produces the European quality pipes, with exploitation period of 50-55 years.

Polimeri seeks co-operation with factories which provide plastic pipes.



AXIS Group Ltd.



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Company profile

— Axisl is one of the first development companies on Georgian real estate market and the initiator of various branches of construction and architecture. The company has introduced a novel approach to modern architecture, management and services. Axis has contributed to the economic development of Georgia by promoting new fields of business.

Cooperation proposal

- Company's interest is to establish business relationship with European investors for implement new projects in Georgia, with several development directions.
- Company wishes to export architectural experience and knowledge on EU market and take part in announced tenders.
- Build business relationship with European brokerage companies to introduce our product on EU market.



AREA GROUP



Contact Information

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Company Profile

Area Group provides professional business consultations and services for Real Estate Market Representatives in Georgia. As a strong business and strategic marketing consultation company, we support real estate development companies and investors to find attractive business opportunities in real estate sector by offering market researches, determining investment potentials – lands and feasibility studies up to projecting, strategic business and marketing planning. We ensure our partners to enter the market with attractive brand name on the base of long term marketing planning, forecasting and result oriented communication strategy with right target audience

Cooperation Proposal

Our company welcomes businesses and investors interested in investment opportunities, market positioning and market niche acquisition on Georgian Real Estate Market.



BEST Elektrik Taahhüt ve Ticaret A.Ş.



Contact Information

GEORGIA BRANCH OFFICE

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Web- page: www.besttransformer.com/www.best-contracting.com

Company profile

BEST Contracting focuses on establishing high voltage electric facilities and provides turnkey services of high voltage electric substations at varying voltage levels including 500kV, 400kV, 220kV, 154kV, 132kV, 110 kV and 60kV to overseas markets.

BEST Transformer is the largest independent transformer manufacturer in Turkey

- Power transformers & Distribution transformers (Oil and Dry Type)
- Special transformers (arc furnace, reactors and rectifiers, phase shifting)
- 310 MVA The World's largest arc furnace transformer manufactured by BEST
- Up to 525 kV High Voltage Transformers. 1000 MVA BEST high-level rating production
- One of the leading players in transformer markets throughout Turkey, MENA, CIS, Europe and Africa with products installed in 65 + countries and more than 50% of sales to export markets
- Customers: T&D utilities, power plants and all types of industrial facilities
- Excellent track record of customer reference and country accreditation (Turkey, Germany, UK, Saudi Arabia, UAE, Iraq, Turkmenistan, Algeria)
- Two manufacturing sites on 215,000 sqm open area and 70,000 sqm closed area located in Balıkesir/Turkey
- Solid technical know-how and test capabilities: TS EN ISO/IEC 17025:2005 of Laboratory Accreditation certificate
- A large team of technically qualified personnel with total number of employees: 1,100 (including 160 engineers)
- Established in 1966
- Fully owned EPC subsidiary: BEST Contracting (based in Ankara/Turkey)

In Georgia; the Consortium of BEST Transformer & BEST Contracting companies have already successfully accomplished the construction and commissioning of Marneuli 500kV new Substation from the greenfield and also Extension of 220/110kV Substation Marneuli and Power Transformer Replacement in 220/110 kV Menji Substation, ADB Regional Power Transmission Enhancement Project, ADB Loan No 2974 GEO (SF) in 2016.

Cooperation proposal

BEST Contracting, with our parent company BEST Transformer, provide services to our clients at the highest possible quality by meeting their specific demands and on-time. To accomplish this mission, we are providing our electrical contracting services to the markets that we already exist, such as; Iraq, Algeria, Georgia, Kenya, Qatar, Morocco and similar international markets, on a continuous basis, without making any concessions to the working principles we have since our establishment.



Tedex

Ltd Tedex Georgia



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Company profile

TEDEX is oil and lubricants Production Company in Poland; it has been manufacturing lubricants under its brand for over 20 years. The official subsidiaries are opened in Ukraine and now in Georgia. Georgia is the new opportunity to get closer to direct customer segment – as individual consumers, the same established and newly developing businesses.

Among TEDEX customers are: Batumi Port, Kulevi Port, Company -GeoSteall, Ministry of Internal Affairs of Georgia, Ministry of Finance of Georgia, Rustavi City Transport, United Water Supply Company of Georgia, Special State Security Service, Ministry of Defene.

Economically stable, established European brand TEDEX joins main challenges of contemporary international business – customer orientation, social responsibility, total quality control, innovation. Our potential customers need immediacy, underlining individualism and social interactivity. TEDEX serves all three directions. The team is motivated and committed to ensuring customer satisfaction.

Cooperation proposal

Tedex products received positive feedback from a wide group of oil users: owners of passenger cars, service stations and major public transport, industry, construction and agriculture customers. Excellent quality of raw materials, modern technologies and our high class specialists familiar with a so-called _oil kitchen and actual oil market demands guarantee perfect oil performance.



CARRIAGE BUILDING COMPANY



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Company profile

—Georgian Carriage building Holding is one of the largest industrial groups in Georgia which was founded in 2009. The holding unifying three companies: —Carriage Building Company (since 2005), —Tbilisi rolling Stock Work (since 1883) and —Rustavi Metallurgical Plant (since 1964).

—Georgian Carriage Building Holding has had great traditions and it has been the leading force in national industry. At this time it serves Georgian, Russian, Azerbaijan, Armenian, Kazakhstan and Baltic railways.

Cooperation proposal

- Construction of new freightcarriages;
- Passenger carriage construction and repair;
- Building up of electric trains and locomotives;
- Stainless steel, cast iron of different types of crowns;
- The pairs construction and repair;
- Medium and small parts for carriages.



Rustavi Steel LLC Company profile



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Company profile

In 2011, Rustavi steel LLC was established to acquire the assets of the Rustavi Metallurgical Plant. Rustavi Metallurgical Plant one of Georgia's largest industrial enterprises, is situated 30 kilometres to the south of Georgia's capital Tbilisi. The Plant is the largest metallurgical complex in the entire Caucasus region.

The Rustavi Metallurgical Plant was founded in 1948 as the first fully integrated metallurgical complex in the South Caucasus and produced steel, hot-rolled seamless pipes and various products made of pig iron, aluminium or iron. The Plant produced seamless pipes to meet the requirements of the oil fields of Kazakhstan, Azerbaijan, Turkmenistan and the Middle East.

Today, the Plant's new management and owners are embarking on a major programme of investment and re-structuring to re-establish the company in regional markets, and expand into new global markets.

The Plant is operating successfully and is manufacturing reinforcing bars, seamless pipes, square billets, pig-iron castings, metal constructions, mechanical parts, shaped castings, granulated slag, silicon-manganese, lime and limestone.

To strengthen its market position, management's first task is to increase the Plant's production capacity. A systematic modernization and re-equipment programme is underway, new technologies are being introduced, training of young employees with the help of experienced professionals, has been given a priority.

The Plant currently exports to the European Union, US, Russian and Middle Eastern markets as well as to Armenia, Azerbaijan and Turkey. Rustavi Steel LLC employs over 1,300 people.

Cooperation proposal

Rustavi Metallurgical Plant systematically implements innovative decisions – whether introducing new technologies, managing business processes or producing innovative products.

The main priority of the Rustavi Metallurgical Plant's corporate vision is to strengthen the Plant's position on both the local and international markets by producing high-quality products.

Rustavi Metallurgical Plant produces:

- Reinforcing Bar
- Square Billets
- Seamless Pipes
- Pig Iron Blocks
- Limestone
- Mechanical Parts
- Shaped Castings
- Steel Constructions
- Granulated Slag
- Ferro-alloys



The Dow Chemical Company



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Company profile

Dow Chemical Company – Founded in 1897 by Herbert H. Dow in Midland, Michigan. The company combines the power of science and technology to passionately innovate what is essential to human progress, Delivers a broad range of technology-based products and solutions to customers in approximately 180 countries. Dow Chemical Company Manufactures more than 6,000 products at 201 sites in 35 countries across the globe, Employ approximately 53,000 people worldwide.

Cooperation proposal

Invest in a market-driven portfolio of advantaged and technology-enabled businesses that create value for our shareholders and customers

Combination of low-cost and value-add products enables superior value creation throughout the cycle

- Integrated manufacturing positions in chemicals, plastics, key materials and agriculture
- Low cost in all product and asset positions, leveraging integrated sites
- Presence in all growing geographic markets
- Growing downstream specialties for valueadd to lowcostpositions
- Will be in some commodities to achieve low cost for our integration, and will run these for maximum cash to reinvest in:
 - Specialty positions (IntegratedPlastics)
 - Value-add specialties (Electronics & Agriculture)
 - Reward our shareholders via share buybacks and dividendincreases



Biochimpharm



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Company profile

Biochimpharm is founded on a scientific and technological basis of Eliava Institute of Bacteriophages, which had been providing all of the Soviet Union and Eastern Europe with phages for fifty years. The company is drawing on one hundred years of accumulated experience in research and manufacture of phages.

Biochimpharm is one of the world leaders in the field of bacteriophage technology.

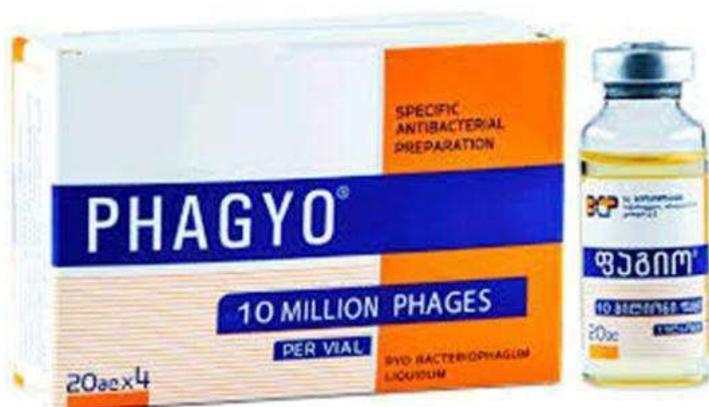
The experience in the field of bacteriophages, accumulated during the Soviet period, is maintained within the enterprise. From the very beginning, basing on traditional preparations, Biochimpharm team has been researching and elaborating new forms of medicine, such as liquid, spray, capsule and tablet; also, creating new, innovative preparations for overcoming emerging diseases caused by resistant bacterial pathogens.

Biochimpharm products are present on local and export markets. On all of them, its products are distributed in pharmacies, with no prescription required. Biochimpharm is ISO 9001:2015 certified company, holding a diploma of ecology and safe technology of the EU. Apart from other achievements Biochimpharm is a winner in –The Leader of the field 2015| nomination of National Business Ratings Union. The company was also prized as –The Innovative Business 2016| at Georgian Business Awards.

Biochimpharm applies phage technology for secure life and health. Its mission is to eradicate irrational use of antibiotics and overcome resistant infections. Phages eliminate bacteria, doing so with extraordinary accuracy, without damaging anything else.

Cooperation proposal

Biochimpharm is a biotechnological company engaged in research development and commercialization of phages. For decades, we have been deploying bacteriophage technology to create natural, safe and effective preparation. Nowadays, phage preparations are the only viable alternative to antibiotics. Our products are effectively used for treatment and prevention of infections caused by resistant bacteria, including Methicilin-resistant Staphylococcus aureus (MRSA). Unlike other antimicrobial preparations, such as antibiotics, phages selectively eliminates disease-causing bacteria without harming the beneficial microflora of human body. Phages do not have any contraindications or side effects, such as adverse effects on liver and kidneys, dysbacteriosis and other problems ensuing from antibiotic use.



“UNIVERSE BUSINESS GROUP” Ltd.



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Company profile

Company engaged in the production, purchase and service. Our activity covers:

1. Manufacturing of construction machinery and accessories, purchase, sales and services.
2. Pumps – designing, purchase, sales, installation and service.
3. Generators and solar panels – purchase, sales, installation and service.
4. Containers, shower cabins, toilets – production, purchase, sales and service.
5. Work-wear and safety system – production, purchase and sales.
6. Agriculture tools and machinery – purchase, sales and service.

Cooperation proposal

We are looking for new partners from:

1. Construction machinery and accessories manufacture;
2. Pumps manufacture;
3. Generators and solar panels manufacture.



Hexagon Composites



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Russia and CIS

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Company profile

Hexagon Composites Group is a globally leading supplier of composite pressure cylinders for gas applications. Hexagon Composites ASA is a publicly listed company with its headquarters in Aalesund, Norway. In 2016, the Group had sales of NOK 1 221 million to customers world-wide.

Hexagon Ragasco, the major operating unit within the Low-Pressure business area, is the world's leading producer of composite LPG cylinders. A pioneer in the industry, it has sold around 12 million cylinders worldwide in the last 16 years in over 75 countries.

The Company continues to build partnerships in new regions to help gas businesses increase customer loyalty without compromising on safety. The company's unique composite cylinders deliver clear advantages over traditional steel alternatives in the form of significantly lower weight, no corrosion, translucence, increased safety and user friendliness. Production is carried out in modern, highly automated facilities located in Raufoss, Norway.

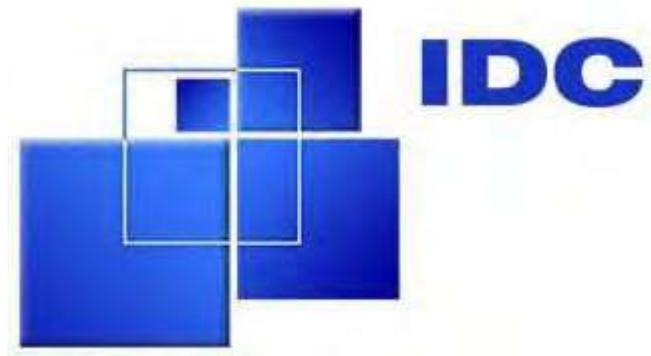
Cooperation proposal

Hexagon Composites is a global market leader in lightweight composite cylinders for the storage of gases.

It offers High-pressure CNG cylinders for vehicles and bulk transport such as Hexagon Lincoln, Hexagon Raufoss and Hexagon xperion, as well as Composite LPG cylinders for households catering, leisure activities and forklift trucks, such as Hexagon Ragasco.



IDC Ltd



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Company profile

IDC Ltd is an engineering company Incorporated in 2002. Activities of the company include investigation, design, construction and construction supervision of the structures such as residential houses, public buildings, industrial facilities, roads, water supply & sewer system, hydro power plants, erosion & scour control.

Since establishment, IDC Ltd is committed to delivering the highest level of services to the clients. IDC Ltd uses practical methods to meet specific needs of each project and is proud of its list of satisfied clients and repeat contracts. Since the day of establishment, company has accomplished hundreds of projects under international and local client requests. IDC Ltd carries out all projects in accordance with international QA/QC and HSE standards.

IDC Ltd is cooperating with the clients upon principles of fairness, honesty and integrity. Company's streamlined and efficient approach allows accomplishment of the client goals.

Cooperation proposal

Participation in various engineering projects in Georgia together with foreign companies, such as investigation, design, construction and construction supervision of residential houses, public buildings, industrial facilities, roads, hydro power plants, water supply and sewer systems, erosion & scour control.



Ltd “DIO”



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Company profile

Ltd. “Dio” was founded in 1966.

The company has a fairly long value chain ranging from raw material selection, import, warehousing, manufacturing, installation and after-sales service too. Customers have the opportunity to create comfort and innovation at home and abroad. DIO produces PVC aluminum windows and doors also shading system for exterior and interior design.

Today the company owns: Enterprise, Show Room, 5 Branches: Tbilisi (Digomi, Saburtalo), Telavi, Kutaisi, Batumi and well organized dealer network that is widely represented throughout Georgia.

DIO introduces the quality management system ISO 9001:2008;. In 2017 “DIO” received a quality management certificate ISO 9001:2015 according to international standards.



Rustavi Steel Corporation Ltd



Contact Information

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Company profile

"Rustavi Steel Corporation Company" LTD produces construction fitting. The enterprise has been established by Chinese investment and at the same time is a project beneficiary of "Enterprise Georgia". The total investment of a Company is several million GEL and tens of people are employed. Since 2014 the Company successfully operates among metallurgy enterprises and modestly contributes to the development of Georgian economy.

The Company plans to widen the production and carry out number of projects.

ATR Caspian



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Company profile

ATR Caspian Business unit is based in Baku and has a Permanent Presence In Georgia. Our nearest business unit to Baku is in Kazakhstan and our Head office is in Aberdeen UK

We provide power, lifting, tooling and subsea solutions to a range of markets around the world.

At the same time they handle the certification and inspection requirements across thousands of individual assets.

Whether it's offshore, marine and subsea, onshore operations or renewables, our assets and expertise support the successful delivery of projects – time and time again.

That's because our business units work to simple ATR principles: right first time, on time – every time.

With the right tools, plant and equipment available – as they're required – you can meet your project execution goal of completing on schedule and within budget.

By focusing on customer priorities and delivering cost-effective packages, we've become established as an integrated supply chain partner to over 1,200 companies around the world.

Our highly experienced and knowledgeable people manage the fleets of some of the most logistically diverse companies in the sectors we serve, supporting complex operations in tough operating environments.

ATR's success story is based not only upon our recognition of the right people, assets and infrastructure as our core business strengths, but upon investing in them. It's a strategy that underpins our position as a leading player in our specialist field, and will continue to do so.

Let us apply our resources and technical expertise – to solve your owned equipment and rental equipment challenges.



Gebrüder Weiss



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Company profile

With over 6,000 employees and 150 company-owned locations, Gebrüder Weiss ranks among Europe's leading transport and logistics companies. In addition to its core business of overland transport, air and sea freight and logistics, the company also operates a number of highly specialised industry solutions and subsidiaries under the umbrella of Gebrüder Weiss Holding AG, based in Lauterach (Austria). This includes logistics consultancy firm x|vise, tetraxx (industry specialist for hi-tech businesses), inet-logistics (software solutions for TMS transport management), dicall (telephone service, consulting, telemarketing), Rail Cargo (railway transport) and the Gebrüder Weiss parcel service GWP, a shareholder in the Austrian firm DPD. This bundling of services allows the corporate group to respond to customer needs quickly and flexibly. Having implemented a variety of environmental, economic and social initiatives, today the family-run company with a 500-year history is a pioneer in sustainable business practices.

Gebrüder Weiss in Georgia

After Gebrüder Weiss successively expanded and consolidated its network in Central and Eastern Asia over the last few decades, the company is now increasingly strengthening its presence in the countries east of the Black Sea. In 2013, an ultra-modern logistics facility was opened in Tbilisi. International companies such as Bosch Power Tools and Kärcher (power tools) or Tegeta Motors (automotive industry) put their trust in the professional service portfolio of Gebrüder Weiss Georgia. With a total floor area of 90,000 m², the grounds offer plenty of scope for further expansion. An area of approximately 10,000 m² is currently used for handling and logistics.

About 80 members of staff are on hand locally to deal with matters of overland transport (road and rail), air and sea freight, logistics solutions and customs clearance. It goes without saying that fast transport handling and trouble-free transshipment are part of the service. After all, the terminal is close to the airport and has direct connections to all key transit routes: a perfect traffic hub for services from West to East and vice versa.

Cooperation proposal

Our solutions increase efficiency, lower our customers' costs and provide them with real advantages on the market – made possible by our strategy, our years of experience and a strong team.

The company offers the following services:

- Land transport;
- Air freight;
- Sea freight;
- Logistics solutions;
- Industry solutions;



APM Terminals Poti



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Company profile

APM Terminals operates one of the world's most comprehensive port and integrated inland service networks. We're uniquely positioned to help both shipping line and landside customers grow their business and achieve better supply chain efficiency, flexibility and dependability.

Our team of 22,000 industry professionals is focused on delivering the operational excellence and solutions businesses require to reach their potential. We operate a network of 76 ports and over 100 inland services locations globally.

APM Terminals works with best-in-class joint venture partners, such as local businesses and governments to ensure our geographical footprint is optimised to be where our customers need us most. As a port infrastructure leader, we help nations achieve their ambitions – creating new jobs and economic prosperity.

Cooperation proposal

Strategically-located, Poti Sea Port is the largest port in Georgia handling liquid and dry bulk, ferries as well as containers. It has 15 berths, with total berth length of 2900 meters and more than 20 quay cranes.

The port currently serves as the European gateway for international trade in Georgia, Armenia and Azerbaijan, and is ideally located to become a future hub for Central Asia trade.

Poti Sea Port has experienced high growth over the last decade and the fundamentals for continued solid growth remain. APM Terminals has operated and owned Poti Sea Port since May, 2011. The company plans investments in upgrading and expanding the port facilities to meet APM Terminals' world-class performance levels in productivity and safety.



GSG Freight forwarding



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Company profile

–Georgian Service Group LLC was founded in 2005. Since its inception, our company is developing fast and purposefully, which is reflected in the annual customer growth and the amount of cargo transportation. The annual turnover in ocean transportation field is about 6000 – 6300 TEU (Import) and 4000 – 4400 TEU (Export) project shipments count more than 50,000 tons. We are constantly improving LCL and FCL shipments. Our own fleet consists of 18 trailers and based on general agreement we cooperate with more than 250 trailers from leading transportation companies.

In 2017 –GSG Freight forwarding, a daughter company, was established as a wholly-owned subsidiary of –Georgian Service Group, to run the logistics service, while the parent company focuses on developing in other fields and most important Each stage of our business is insured that confirms reliability and efficiency of our services.

Cooperation proposal

Company offers the following services:

- Air freight;
- Land freight;
- Heavy and oversized cargo;
- Carriage of dangerous cargo;
- Customs clearance;
- Chartering of vessels;
- General and bulk cargo services
- Specialized container services.

The following companies are among our partners and consumers: shorelines, transport companies, ship agents, forwarders, gas and oil producers, governmental structures of different countries, top local and foreign companies, representatives of medium and small businesses that value our experience and the core requirements of which are high quality, competitive prices and faithful attitude to business. Each stage of our business is insured that confirms reliability and efficiency of our services. We believe that our clients are the most important part of our business and we are working with clients as partners believing that their success means our success.

Prime Marine Ltd



Contact Information

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Company profile

ELVICTOR GROUP is one of the world's leading independent crewing, crew management & training service providers since 1977, which offers unparalleled crewing solutions in partnership with some of the most sophisticated, respectable shipping houses.

-ELVICTOR CREW MANAGEMENT SERVICE LTDI located in Batumi, Georgia is a Branch office of Elvictor Group and proud to be part of Elvictor family. Our Mission is to intelligently select, ethically recruit, competent Georgian seafarers, who will fully safeguard our Principals' Vessels, in compliance with the strictest legal norms and professional standards.

In order to achieve the aforementioned mission and to enrich our everyday practice, we consistently follow the values that are: PRINCIPALS' INTEREST, SEAFARERS' FOCUS, TRANSPARENCY and INNOVATION.

Cooperation proposal

We offer high quality services devoting our full attention to the human factor and depending on the Principals' differing needs, we offer the following options:

- Simple Crew Manning Scheme
- Crew Management at cost with supporting vouchers
- Crew Management all inclusive package
- Custom-made Crewing
- Office-in-Office
- Training

We also provide a series of innovative services that showcase our ethical and transparent way of doing business in the maritime industry, allowing Principals to monitor every single dimension of our services 24/7.



DTS LOGISTIC SERVICES



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Company profile

DTS Logistic Services Georgia LLC is established in Georgia at the end of 2017 as and foreign investment of Head Quarter DTS Romania. The company aims is to combine over a decade experience in international shipping and logistics, with local knowhow while offering services to its clients with competitive prices.

As a reliable partner DTS Logistic does dispatch from/to all over the world, handling all types of transportation services, while shipping is its core business.

DTS Logistic offers technical and logistical support, along with an efficient information system and rigorous deadline control. In the globalized world where mega-mergers occur every day, the company offered its services to compose and to minimize client's efforts & transportation costs. DTS Logistic Services provides turnkey logistics with an expertise in Freight Forwarding to customers worldwide. Its employees use years of experience in international freight forwarding field using their knowledge of transportation, documentation and delivery to foreign destinations. This expertise includes awareness of the shipping laws, international Incoterms, financial contracts and customs regulations to assist the clients with their international transactions.

Cooperation proposal

DTS will partner with you to find most efficient solution to deliver your shipments undamaged, and most of all ontime! DTS will work within your time constrains and your businesses requirements. Every shipment is 100% monitored until it reaches its destination.



SILKNET



Contact Information

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Fax: +995 32 210 00 01
Email: INFO@SILKNET.COM
Web page: www.silknet.com

Company profile

Silknet was founded in March 2010 on the basis of a privatized incumbent. JSC Silknet is one of the largest operators on the Georgian telecommunications market. Silknet offers consumers comprehensive telecommunications packages:

- Telephone
- Internet
- Television

As of July 2014 Silknet had a total subscriber base of approximately 450 000 holders, including 228,219 internet subscribers and 93,738 IPTV subscribers. The company has 3,092 employees, including 1,919 in Tbilisi.

Cooperation proposal

Silknet corporate priorities are:

- Highest consumer orientation
- Highest quality
- Permanently offering innovative and diverse products
- Corporate and Social responsibility



Contact Information

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0108 Tbilisi, Georgia
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Email: notifications@globalcell.ge/contact@globalmail.ge
Web page: www.globalcell.ge

Company profile

GlobalCell EU LLC is EU registered company, active in B2B segment, providing telecommunication services to companies across the globe. Simultaneously, it is engaged in realization of international sim-cards with added application conditions of free roaming and best tariffs of mobile internet in the world.

The founder of the company and the owner of its 100% share is citizen of Republic of Georgia Mr. George Zviadadze.

Cooperation proposal

The company is strong in designing, creating and managing IT systems.



ITDC – Information Technologies Development Centre



Contact Information

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Branch in Baku
Tel: +(994) 557 967473
E-mail: contact@itdc.ge
Web page: www.itdc.ge

Company profile

ITDC is a group of professional programmers, designers, and IT experts. ITDC works on the IT market since 2001 and is specialized on three main sectors.

Development of corporate websites, informational portals and online markets, their hosting, technical support, advancement, and promotion;

Development of informational systems and special software products in order to simplify or automate various business processes;

IT consulting – planning, management, and audition of various types and difficulties of IT projects. Elaboration of IT development strategy formations and recommendations.

UGT – UNITED GLOBAL TECHNOLOGIES



Contact Information

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Website: www.ugt.ge

Company profile

For 20 years UGT has been leading system integrator and solutions provider in the Georgian IT market. UGT primarily concentrates on providing services to corporate clients and the government sector. UGT's core business is the implementation, deployment, and support of solutions that are based on information and communication technology products and services. UGT is also known as a supplier of high quality computer equipment and accessories.

UGT's client list consists of more than 300 leading companies. Our mission is to assist our customers in reaching their goals by providing them with information and telecommunications solutions based on modern technologies, products, and services.

Cooperation proposal

Solutions

IT Infrastructure
Telecom Solutions
Security Solutions
Product Sales and Development
Business Applications
Banking Solutions Software
Development
Electrical and BMS Solutions

Products

Product Sales and Development Banking
Products
Licensing

Services

Audit and Evaluation
Outsourcing Consulting
Service Center

ARDI Insurance



Contact Information

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0160, Tbilisi, Georgia
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Web-page: www.ardi.ge

Company profile

JSC ARDI Insurance is almost well-established brand on Georgian insurance market. Since its inception in 2010, the company is continuously oriented on innovation, new approaches and perfection in insurance services and products with special focus on the needs and requirements of customers.

The Company is managed by the team with long-standing experience in insurance business that contributed to the development of successful activities, while, at the same time, granted the company the status of the fastest growing insurance company in Georgia.

Today ARDI Insurance is a prospective multi-line insurance provider with a wide range of insurance products and services for individuals, small businesses, mid-sized and large companies, including multinational corporations operating in Georgia. ARDI Insurance has very stable corporate and retail portfolio as its loyal clients represent many Governmental Structures, International Organizations global private companies etc.

Among others, the success of the company is based on the combination of financial and underwriting discipline, customer centricity and operational excellence.

Started from the very beginning, the annual audit of the ARDI Insurance is conducted by the international auditing companies – BDO and RSM International, which enhances confidence and transparency among its partners.

By identifying the needs of the consumers, focusing on the creation of innovative insurance products, constantly improving the quality of services, the company has built its reputation as a trusted brand while, at the same time, positioning itself as one of the leaders of the Georgian insurance market.

Cooperation proposal

ARDI deals with the world's leading reinsurance companies to re-insurance large and medium size risks. Most of them are particularly well-known for Georgian insurance market and adapted to its specifics requirements. Partner selection is an important issue and emphasis on the ratings assigned by Standard & Poors and already recognized reputation in the world. Our partners are: SCOR Global P&C and SCOR Global Life, SwissRe, Munich Re, LLOYD'S, CBL International and International Assistance Partners for our Traveler Policies: APRIL International (France) and International SOS (UK).



Reproductive MedicineCenter “Universe”



Contact Information

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Web page: www.clinicuniverse.ge

Company profile

Center for Reproductive Medicine –Universe (Former –Embriotox) was established in 2007. However, in such a short period of time the Center has achieved significant results. It might be said that the Center is a unique medical institution, which provides all types of continuous medical services in the field of reproductive health: preparation for pregnancy, monitoring of pregnancy and childbirth.

The mission of the Center is prevention, early and precise diagnosis and adequate treatment of all types of reproductive disorders that ensure achievement of ultimate goal – birth of a healthy child. Comfortable environment, latest world-class equipment, advanced testing and treatment methods (including IVF), friendly, experienced, authoritative and highly qualified staff of the Center determine high quality of medical services and patient satisfaction and trust.

Practical, as well as scientific priority of the Center is infertility, especially immunological. Center for Reproductive Medicine –Universe has exclusive experience of working in this direction. Results of scientific researches performed at the Center in this field are of great interest not only in Georgia but abroad as well.

Cooperation proposal

The center offers the following services:

1. Outpatient

- Andrology
- Child and Adolescent Gynecology and
- Endocrinology
- Gynecology
- Gynecological Endocrinology
- Assisted Reproductive Technologies
- Dermato-Venerology
- Endocrinology
- Mammology
- Obstetrics
- Obstetrics
- Pregnancy Loss
- Reproductive Disorders
- Sexology
- Anomalies of Sexual Development
- Infertility
- Urology
- Investigations

- Obstetrics
- Pregnancy Loss
- Reproductive Disorders
- Sexology
- Anomalies of Sexual Development
- Infertility
- Urology
- Investigations

2. Hospital

- Operative Gynecology
- Surgical Treatment of Uro-Genital System Diseases



Euroins Insurance Group



Contact Information

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Web page: www.euroins.ge

Company profile

Euroins Insurance Group (EIG) is one of the largest independent groups operating in the Central and SEE insurance markets. The company is focused in providing a full range of insurance products in the areas of general, health and life insurance. Soa- based group operates in seven European countries, has more than 7% market share in Bulgaria, Romania and FYROM. In 2014 EIG initiated operations in Greece under the freedom of services regime and in 2016 is already operating on Ukrainian market after acquiring HDI Strakhuvannya from Hannover based TALANX International. At the end of 2017 EIG acquired a stake in the Russian insurer OOO RSO Euroins and with this operation entered on the Russian market. In September 2018 EIG acquired a major stake in the Georgian Insurer IC Group and with this operation entered on the Georgian market. These acquisitions are in line with EIG's strategy to expand in the Eastern Europe and CIS region where the markets have an enormous potential for growth. The EIG also has niche operations in Italy, Spain and Poland. The group has over 2.5 million clients, 2100 employees and annual revenues of over EUR 330million.

Cooperation proposal

In 2018 Insurance Company IC group has become a member of EUROINS GROUP, one of the major insurance companies in Eastern Europe. IC group will now operate under the brand name of Euroins Georgia and will fully implement the practices of European Insurers, international experience and up-to-date European insurance system, which will be adapted to the local market.



American Chamber of Commerce (AmCham)



Contact Information

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Web page: www.amcham.ge
General contact: Mr. Nini Kapanadze, Member Relations Manager

Company profile

American Chamber of Commerce in Georgia (AmCham) is the largest international business chamber in Georgia with up to 200 company members. Founded in 1998, AmCham's primary objective is to promote US – Georgia ties and the improvement of the business environment in Georgia. We do this by working with the government to help shape improvements in the business regulations, facilitating connections between Georgian and international investors and by supporting business and government links.

Polish – Georgian Chamber of Commerce and Industry



Contact Information

34 Abashidze Str.,
0179 Tbilisi, Georgia
Web page: www.pol-ge.com

Company profile

The Polish-Georgian Chamber of Commerce and Industry was established out of Poles' passion for Georgia and operates to facilitate mutual economic and cultural relations between Poland and Georgia. The Chamber belongs to the leading business organisations in Poland. It represents and protects the interest of a great number of entrepreneurs, bringing together business organisations of various sectors. Expert knowledge and experience of the team, combined with a professional and individual approach to business partners, make our activity in projects on the cultural and economic cooperation of Poland and Georgia optimal and effective.

The chamber closely cooperates with the Embassy of the Republic of Poland in Tbilisi and the Embassy of Georgia in Warsaw. The portfolio of our partners includes institutions supporting business, government agencies and NGOs.

British Georgian Chamber of Commerce (BGCC)



Contact Information

E-mail: contact@bgcc.org.uk

Web-page: www.bgcc.org.uk

Company profile

BGCC was founded by Lord Godfrey Cromwell and Ms. Mako Abashdze in March 2007. It is a non-political trade body to facilitate business growth and contacts at all levels between UK and Georgia

BGCC works closely with governments, businesses and individuals from both countries to gather relevant information efficiently and accurately by establishing and maintaining necessary contacts.

Cooperation proposal

The main objectives of BGCC is to advise companies in the UK and Georgia on the business and financial markets each respective country, in order to establish contacts and facilitate business between each country. It hopes to achieve these goals through gathering relevant information efficiently and accurately, and by establishing and nurturing contacts.

Finland-Georgia Business Associatio



Contact Information

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SM Page: www.facebook.com/FinlandGeorgia/

Company profile

The purpose of the Finland-Georgia Business Association is to promote trade relations and investments as well as to contribute to the economic interactions between Finland and Georgia. Our members hold extensive knowledge of the operation and characteristics of the economic regions of Finland and Georgia.

The members of the association, companies, private persons and partner organizations, form a network from which you may find a professional partner for the markets of Finland and Georgia. Georgia has got a fast-developing economy and is a model of democracy for its region. The association is useful for already existing as well as newly established companies.

Slovak – Georgian Chamber of Commerce (SGCC)



Contact Information

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Phone: +995 593 54 95 95
SM Page: www.facebook.com/sk.ge.chamber

Company profile

The mission of the Slovak-Georgian Chamber of Commerce (SGCC) is to provide support to the development of mutual relationships and trade exchange between the Slovak Republic and Georgia, as well as technical and economic cooperation between the institutions and entrepreneurs of both countries. SGCC aims to provide information and assistance for the chamber's new members and other interested persons.

Cooperation proposal

Slovak-Georgian Chamber of Commerce develops cooperation with the Slovak and Georgian trade associations, agencies, businesses, craft associations. SGCC shall contribute to the development and implementation of common projects and plans. It also shall provide support as for the dissemination of economic information, cooperation and development of business opportunities among business entities in both countries.

Associations/Organizatio

Georgian-Norwegian Chamber of Commerce (GNCC)



Contact Information

Pilestredet 15B, 0164 Oslo, Norway

E- mail: info@gncc.no

Web-page: www.gncc.no

Company profile

Georgian-Norwegian Chamber of Commerce (GNCC) is a voluntary, corporate and autonomous private sector body, with perpetual succession that can acquire movable and immovable property rights.

The objective of the Georgian-Norwegian Chamber of Commerce is to establish and develop economic, trade and business relations between Georgia and Norway. The GNCC shall represent the views of the companies or corporations with an interest in promoting business between the Georgian and Norway.

GEORGIAN AND TURKISH BUSINESSMEN'S ASSOCIATION



Contact Information

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Web-page: www.gurtiad.ge

Company profile

Georgian and Turkish Businessmen Association – GÜRTIAD was found in 1999. Main purpose of founding association was to create a bridge between Georgian and Turkish entrepreneurs, to facilitate them in dialogue with the public sector and to establish transparent and favorable investment environment. GURTIAD since the day of establishment, actively engaged in developing process of Georgia's business and investment climate. At a present time, association unites more than 100 companies and individuals covering 25 various business sectors, like construction, energy, manufacturing industry, textile, tourism and hotel management, food and beverage services, financial and banking sector, import and export, retail and wholesale trade, logistic sector, health care and social services, agriculture.

In recent years Turkey continues to be number one partner of Georgia in the field of foreign trade and the contribution of Georgian and Turkish Businessmen Association is huge in this relation. Should be mentioned that our association, in cooperation with our member companies, strives in order to increase the manufacturing volumes of the country and accordingly use the export potential in a better way, not just with Turkey, but with other countries as well. The business forums (Caucasus Build, Georgia-Turkey Business Forum and other) organized and supported by our association can be named as an example of activities in this regard.

Besides facilitating foreign trade, GURTIAD is an important contributor for attracting foreign direct investments in the country. Important fact that Turkey is one of the biggest partners of Georgia in the field of FDI. Since 2010 Turkey invested approximately 1 billion US Dollars in Georgian economy. The biggest part of investor companies appears to be a member of our association. It is an important issue that the sectors in which our members made investments is totally diversified, covering different fields of Georgian economy.

Besides the above-mentioned direct business and economic activities, our association is involved in several social and charity activities as well. We are a member, close partner or in a close relationship with several governmental organizations and business associations, like Association, Ministry of Economy and Sustainable Development, Revenue Service, Enterprise Georgia, Technopark Georgia, Investors Council, EU-Georgian Business Council, Georgian Chamber of Commerce and Industry, International Chamber of Commerce Georgia, Georgian Employers Association.

Georgian Chamber of Commerce and Industry (GCCCI)



Contact Information

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Web page: www.gcci.ge

Company profile

Since 1960 The Georgian Chamber of Commerce and Industry (GCCCI) is committed to support and develop business in Georgia. For this reason during all of those years numerous projects and activities were planed and conducted by our team. GCCCI always tried to support and protect those business entities which were doing their business in Georgia. GCCCI tries to intensify collaboration with its partners in order to facilitate business communication between Georgian and foreign companies and tries to help them to overcome the obstacles in front of them. GCCCI team prefers open dialogue with its partners and tries to bring ongoing issues to appropriate stakeholders in order to mitigate them in future.

EUROPE FOUNDATION



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page: www.epfound.ge

Company profile

Europe Foundation's (EPF) mission is to empower people to effect change for social justice and economic prosperity through hands-on programs, helping them to improve their communities and their own lives. EPF engages citizens in social, economic, and political developments, in order to effect substantive and sustainable positive socio-economic change at the local, regional, and national level through both operational programs and grantmaking. EPF was established as a local organization in 2008. EPF's work, both grant making and program implementation, is guided by these program mandates and approaches: citizen monitoring, corporate and community philanthropy, evidence-based advocacy and policy making, cross-border/ cross-community cooperation, cross-cutting gender policy, youth integration, public-private partnership, open door grant making.

Georgian Distributors Business Association



Contact Information

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Web-page: www.gdba.ge

Company profile

Distribution Business is one of the significant parts of the Georgian economic policy and state's economic development. In response to the challenges, which exist in contemporary distribution business and in order to solve current problems in this field, the representatives of small, medium and large businesses operating on Georgian market, founded the — Georgian distributors Business Association —

Absolute Majority of the association's member companies represent global brands in Georgia and provide customers with high-quality products. The Association members also are the local manufacturing companies, which operate not only on Georgian market but also distribute / export production outside of the country.

N(N)LE — Georgian Distribution Business association — aims to analyze experience and best practices of foreign countries, in order to prepare specific proposals and recommendations for legislative and executive authorities, in close cooperation with international/local organizations and state sector, which can be implemented in the local market.

The mission of GDBA is to advocate for GDBA members to create a strong, separate but equal business and legislative environment to maximize efficient distribution practices and services.

Cooperation proposal

The main responsibilities of the association are:

- Development and promotion of distribution business as separate field;
- Sharing global experiences on the local market;
- Preparing of proposals and recommendations for legislative and executive authorities, in order to promote enabling environments for Distribution business;
- Conducting seminars and training, in order to upgrade knowledge and skills of professionals working in this field;
- Implementation of targeted projects, in order to facilitate Georgian Distribution Business.

Georgian Pharmacists Association



Contact Information

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E-mail: info@pharmassociation.ge

Web-page: www.pharmassociation.ge

Company profile

Georgian Pharmacists Association“ was established in 1992. Association represents a non-profit legal entity.

Nowadays, Association brings together approximately 20 legal entities and about 2000 individuals. Our goals are:

- Protecting our members' professional interests and rights;
- Promoting the development of the National Pharmaceutical Industry;
- Promoting protection of medical plants and improvement of their ecological status;
- Promotion protection of medicinal plants and working on the improvement of their ecological status;
- Elaborating and participating in pharmacy reform and drug policy recommendations;
- Cooperating with state structures, individual and legal entities in Georgia and Abroad;
- Researching Georgian pharmacy history;
- Participating in the process of pharmacy education and further specialist diploma trainings;
- Organizing congresses, symposiums and conferences, as well as charitable activities;
- Raising public awareness of the importance of the pharmacist in the health care system;
- Protecting the interests of the population by providing them with quality, effective and affordable medicines;
- Supporting pharmacists' social security.



**GEORGIAN PHARMACISTS
ASSOCIATION**

Kharizma



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Web- page. www.kharizma.ge

Company profile

Kharizma offers innovative technology and various services, according to the increasing demand on service. The company provides 25 types of services all over the country and increases number of brunch offices in different regions of Georgia. Kharizma introduced internationally recognized Quality Management certificate of ISO 9001. Kharizma has been awarded as branch leader in cleaning by —National Business Ratings of 2016.

Cooperation proposal

Kharizma is a leading company in Industrial Alpinism in Georgia. Its team is able to cope with the highest and hardest buildings existing in our country. Additionally, Kharizma services include Cleaning of private houses and cottages; Cleaning of commercial spaces; Cleaning of Apartments; Sanitary Service; Soft furniture and floor cleaning etc.



Qarozi 2014, daughter company of Kharizma



Contact Information

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Tel: +99532 218 03 13

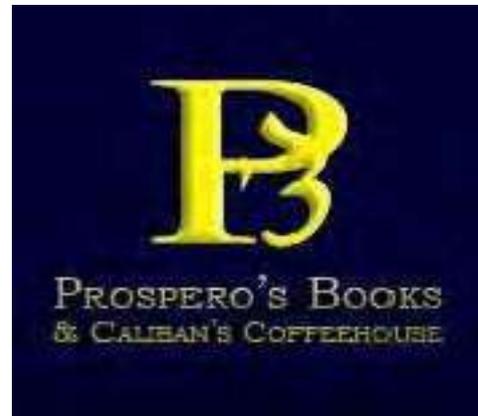
Email: info@qarozi.ge

Web- page. www.qarozi.ge

Company profile

Qarozi business nature consists of supply and delivery of hygiene and cleaning products, but the company is expanding rapidly and is in need of business contacts.

Prospero's Books



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0108 Tbilisi, Georgia
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Company profile

Prospero's Books & Caliban's Coffeehouse is the place you will be delighted to find: English and other language general books, English Language Teaching Books and Used books that are exchanged for an in-store credit. Besides the books, Prospero's Books also offers Gifts & stationary and other services like, PBY Membership, Children's reading Hour, Internet on the site. In the coffeehouse you can sit down, relax and enjoy a specialty coffee and tea drinks, sandwiches, salads and pastries. You are welcome to purchase coffee and tea by weight. Prospero's coffee is blended and roasted freshly every week.

Cooperation proposal

Prospero's Books' mission is to create the environment for the local and expatriate customers to experience the best quality services and products. The company strives to be valuable resources to their customers and help them to benefit from each buy. Its goal is to run the long term-oriented business to the profitable results for the future expansion. Their values are the ethics to conduct the business in professional manner and with such extent that will able Prospero's team to grow, allow mistakes and learn how to innovate from them.



Caspi Group



Contact Information

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Web: www.caspigroup.com

Company profile

WHAT WE DO: We are manufacturer and exporter of corporate gifts, notebooks, leather goods, accessories & handmade boxes, in addition we are supplier of industrial kitchen equipment for hotels and restaurants. Diaries – We are making awesome handcrafted diaries that you will love. Corporate gifts: Wow your clients with gifts, completely customizable handmade boxes, with or without various leather&electronica accessories.

Cooperation proposal

Corporate gifts: Wow your clients with gifts, completely customizable handmade boxes, with or without various leather&electronica accessories.



JTI Caucasus



Contact Information

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Website: www.jti.com

Company profile

We are a leading international tobacco company.

We make and sell some of the world's best-known brands including Winston, Camel and Mevius. With our 27,000 employees, we are working to grow our business for the long term. We are ambitious, and we care about our reputation. Our goal is to become the most successful and most responsible tobacco company in the world.

Our story began in 1999, when Japan Tobacco (JT) decided to expand its company internationally. Today we do business in more than 100 countries and our employees are made up of more than 100 different nationalities, making us a truly international company.



Oriflame Georgia



Contact Information

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Company profile

Founded in 1967 by two brothers and their friend, Oriflame is now an international beauty company selling direct in more than 60 countries worldwide. Our wide portfolio of Swedish, natural, innovative beauty products are marketed through a sales force of approximately 3.6 million independent consultants, who together create annual sales exceeding some €1.5 billion.

Around 1.5 billion Euros in annual sales. Over 3 million Oriflame Consultants. Operations in more than 60 countries. Around 7,500 employees.

Wide portfolio of approximately 1,000 Swedish, nature-inspired, innovative beauty products

Catalogues distributed in 40 languages. Global R&D Centre with more than 100 scientists. Own production units in Sweden, Poland, China, Russia and India. Co-founder of World Childhood Foundation. Corporate offices in Luxembourg and Switzerland. Listed on the Nasdaq OMX Exchange since March 2004.



MARITIME GROUP



Contact Information

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E-mail: dias.jalagania@imgsm.com
Web page: www.imgsm.com

Company profile

-International Maritime Group|| Ltd, was established in 2009 in Batumi. IMG specializes in recruitment of experienced marine specialists of all ranks. In their activity, IMG is based on the principles of building true partnership relations with clients: confidence, professionalism and responsibility for the result, openness and loyalty. IMG's key to success is highly qualified staff, desire to permanently improve personal skills and ability to work in team.

-International Maritime Group|| Ltd. cooperates with many foreign partners, including European ship-owners. According to their requests IMG provides the best carefully selected seafarers to meet the specific customer's requirements. Hereby, company provides the employment for many seafarers in Georgia. Georgian seafarers have high qualifications, good communication skills and ability, so they are increasingly in demand in Europe.

IMG helps them in their employment with good European shipping companies. IMG database of seafarers includes many highly qualified marine specialists of all ranks. All of them have prior working experience with international ship owners and are licensed and certified in compliance with STCW-95 Code. IMG is certified by ISO 9001:2008 and MLC 2006.

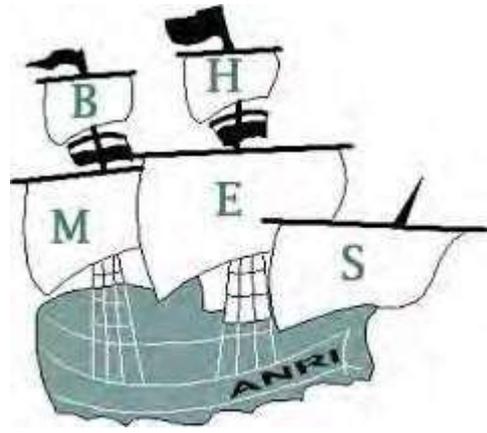
Cooperation proposal

Our database consists of qualified seafarers of all ranks certified in compliance with STCW-95 Code. According to Ship owner's request we can provide either complete or partial crews on a short notice! We offer:

- Full Crew Management
- Crew search and selection
- Pre-employment screening including interviews, psychological assessment, certificate verification, sea service verification, reference check.
- Crew assessment (English Language ISF standard tests, Professional tests - /Seagull CES, Owner's internal professional tests)
- Pre-Joining trainings arrangement
- Flag State docs handling
- Visa handling
- Travel arrangements
- Payroll solution



Maritime School ANRI



Contact Information

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page: www.mtc-anri.edu.ge

Company profile

Batumi High Maritime Engineering School ANRI, LLC (BHMES ANRI) includes Maritime Training Centre, Maritime College (Maritime High and Vocational Education) and Career Centre.

A subject of activity of BHMES ANRI is educational work of Crewing affairs training of seafarers (as officers so ratings) according to the international Convention STCW and shipping companies' requirements, study of persons working in maritime transport system. All the process of seafarers' trainings carried out in compliance with international and national regulations and International Standard requirements.

We have Quality System Certificates ISO 9001:2015 and International certificate IQNET. BHMES ANRI is a Member of the International Association Global MET-Global Maritime Education and Training, Full Member of IASST-International Association for Safety and Survival Training, Associate Member of BSAMI-Black Sea Association of Maritime Institutions, Associate Member of Member of PCAG – Private Colleges Association of Georgia and a Member of Adjara Logistics, Transport and Shippers Association and Member of EU-Georgia Business Council.

All the process of seafarers' trainings carried out in compliance with international and national regulations and International Standard requirements.

There are conducting convention and non-convention training courses at the training center. Study passes on Georgian, and Russian or English languages as required.

All training programs have been developed endorsed and approved by the Maritime Transport Agency of Georgia in accordance with the requirements of STCW and IMO Model Courses. All Education programs are authorized by Ministry of Education and Science of Georgia.

ANRI's training center equipped by all necessary simulators in accordance with National and International standards of training, retraining and certification of seafarers. Besides ANRI is owner of training vessel — Capt. O.Chakhvazdel.

Cooperation proposal

Maritime education, training, retraining, certification, crewing affairs



Georgian Dance Studio “Shavlego”



Contact Information

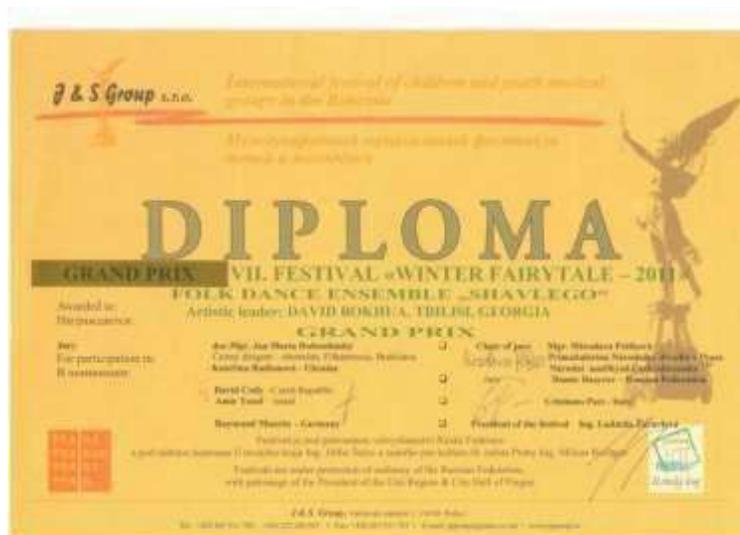
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Company profile

Children's folk dance company -Shavlego was established in 1976 in Tbilisi city on the basis of public school №139. Since the day of foundation the studio took active participation in various cultural events as in Georgia also abroad. The studio has been awarded many prizes and certificates at folk festivals and competitions. The studio traveled to the following European and Asian countries: France, Germany, Spain, Greece, Hungary, Slovakia, Egypt, Israel, Turkey etc. Moreover, the company had traveled to some CIS countries as well. All performances of the studio in festivals and individual concerts were successful.

Cooperation proposal

Interested to hold new performances/ concerts (2 hour programme) in the European countries.



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