

## VALERIAN GVALIA

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Date of birth: 07.09.1987  
Nationality: Georgian  
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### **Experience:**

#### **Italian Trade Agency**

**2016** Trade Analyst (Desk Office in Tbilisi)  
Trade Promotion, assistance of the Italian companies in finding partners in Georgia, regular observations of local market & analysis on various industries; research & selection of Georgian operators to attend exhibitions; to form trade missions; collaboration with key state institutions; Assist commercial office of the Italian embassy in trade related matters

#### **EU-Georgia Business Council (EUGBC)**

**2016** Honorary Adviser to EUGBC  
**2014-2016** Senior Adviser to the Secretary General in Tbilisi office  
Handling International Relations, Georgia's export promotion, Communication with stakeholders, participation at conference panel discussions, identification of companies to attract in EUGBC membership, advising SG on member company needs and to identify solutions

**2011-2013** Adviser to the Secretary General in Brussels Office  
External Affairs, Communication with EU institutions and commercial chambers, assistance of member companies, analyzing information received from the stakeholders and interpret in recommendations toward EUGBC goals and missions

#### **BP European Government Affairs (EGA)**

**2011-2013** Adviser seconded to EGA office in Brussels (BP is EUGBC's founding core member)  
External Affairs, Lobbying, Communications, Coverage of the legislative files, preparation of senior level visits, including logistics and updating dossiers

#### **Action Contre la Faim (ACF) South Caucasus Mission**

**2009-2010** Program Officer, Humanitarian Action, Mission's regional office in Tbilisi  
Field monitoring along five municipalities, observation of infrastructure improvement activities, reporting on the progress and shortcomings of the program.

#### **Bank of Georgia**

**2008-2009** Consumer & Mortgage Loans Officer, Tbilisi  
Analyze applicants financial status, credit, and property evaluations to determine feasibility of granting loans; Review and update credit and loan files

#### **Charity Humanitarian Center "Abkhazeti" (CHCA)**

**2007** Program Officer  
USAID funded program promoting vocational education (VE) along with four vulnerable communities. Monitoring of the project implementation, relationship with program beneficiaries, local municipalities and provider VE centers.

### **Education:**

**2011-2013** Hogeschool-Universiteit Brussel associate with Catholic University of Leuven, Master of International Business Economics and Management (granted by the EU via UNDP)

**2006** University for Foreigners Perugia, summer school exchange student in Italy (granted by the Ministry of Foreign Affairs of Italy)

**2004-2008** Sokhumi State University, Bachelor of Law

**Publications:**

- Energy & Renewable energy Sector of Georgia, analysis
- Transport & Urban Infrastructure in Georgia, analysis
- Environmental issues (water, urban, industrial, solid waste treatment) in Georgia, analysis
- Agricultural sector of Georgia, it's challenges and development perspectives, analysis
- Manufacturing in Georgia, analyzing top products, top exports, top companies

**Technical Skills:**

Foreign Languages: Fluent in English, Italian and Russian, intermediate Turkish

Computer Literacy: MS Word, Excel, Power Point, Internet Abilities

Driving License: B category since 2007