

## VALERIAN GVALIA

---

Date of birth: 07.09.1987  
Nationality: Georgian  
E-mail: [vgvalia@eugbc.net](mailto:vgvalia@eugbc.net)

**Key competences:** I have gained precise understanding of diplomacy, international relations, EU's as well as Georgia's political, public and government affairs, programs implementation and management over 7 years work career. I have held several roles both at local and at international level. BP European Government Affairs experience gave me deep exposure to understand oil and gas industry, its geopolitics. Under Director's supervision, I was actively dealing with organizing BP senior executive visits to Brussels, drafting talking points, identifying messages intended to delivery to Brussels bureaucrats, daily press research on the issue of BP concern, monitoring legislative and regulatory developments, building trust and credibility in the network I was operating. The key objective of my work was to contribute BP office in effective lobbying in the EU, focused on influencing the EU regulatory agenda.

At EUGBC I am in charge to coordinate communications and external affairs. My role includes managing of relations with the stakeholders in Brussels, such as the EU institutions and think tanks. My goal is to develop bilateral links with relevant bodies in the EU member states and in the countries of Georgia's neighborhood. I'm tasked to access and deal with governmental agencies and foreign embassies accredited in Georgia, with key objective to promote interests of businesses. My responsibility of project management covers execution of awareness raising campaign and promotion of Georgian company's in Europe. Since 2013 our team organized multiple EXPO's and Business Forums in leading European capitals and business centers. I'm also responsible to communicate publicly at the universities and deliver remarks on the policy Georgia chose toward EU's political and economic integration. I'm frequently asked to represent EUGBC at Conferences, discussion panels, roundtables locally and abroad.

### **Experience:**

#### **EU-Georgia Business Council (EUGBC)**

**2014** Senior Adviser to the Secretary General in Tbilisi office

**2011-2013** Adviser to the Secretary General in Brussels Office

#### **BP European Government Affairs (EGA)**

**2011-2013** Adviser seconded to EGA office in Brussels (BP is EUGBC's founding core member)

#### **Action Contre la Faim (ACF) South Caucasus Mission**

**2009-2010** Program Officer, Humanitarian Action, Mission's regional office in Tbilisi

#### **JSC Bank of Georgia**

**2008-2009** Consumer Loans Officer, Tbilisi

#### **Supreme Court of Georgia**

**2007** Intern – Chamber of Civil Cases

### **Education:**

**2011-2013** Hogeschool-Universiteit Brussel associate with Catholic University of Leuven, Master of International Business Economics and Management

**2006** University for Foreigners Perugia, BA exchange student in Italy

**2004-2008** Sokhumi State University, Bachelor of Law

### **Publications:**

- Energy & Renewable energy Sector of Georgia, analysis
- Transport & Urban Infrastructure in Georgia, analysis
- Environmental issues (water, urban, industrial, solid waste treatment) in Georgia, analysis

### **Additional Assets:**

Foreign Languages: Fluent in Italian, English and Russian, intermediate Turkish